

Uses for Census Data in Market Research

MRS Presentation 4 July 2011 Andrew Zelin, Director, Sampling & RMC, Ipsos MORI



Why Census Data is so critical to us

- Use of Census Data underlies almost all of our quantitative work activities and projects
- Needed to ensure that:
 - Samples are balanced and representative ie Sampling;
 - Results derived from samples reflect that of target population ie
 Weighting;
 - Understanding how demographic and geographic factors affect the findings from surveys – ie Analysis.
- How would we do our jobs without the use of Census Data?



Our work without Census Data





What I will cover

- Introduction, overview and why Census Data is so critical;
- Census data for sampling;
- Census data for survey weighting;
- Census data for statistical analysis;
- Use of SARs;
- The future (eg use of "hypercubes");



Conclusions



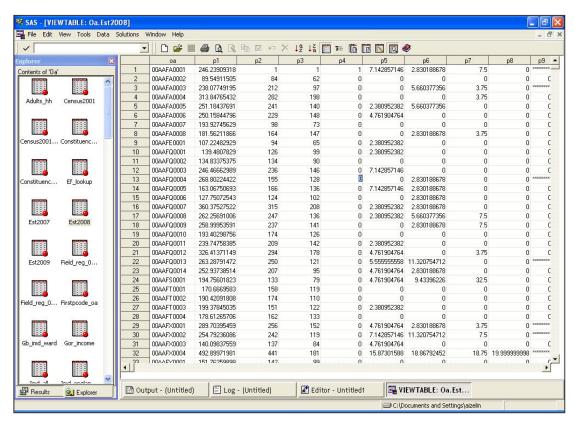
Census Data for Sampling

- For Random (pre-selected) Samples:
 - Need to define stratum sample sizes and sampling fractions;
 - Need to define cluster size, esp. if PPS
 - (Need to define stratum / cluster) membership;
- For any type of Sample:
 - To balance samples across demographics that cannot be included as quota controls or stratification variables
 - To determine number of sample points by geography
 - To create accurate booster samples (eg young people / ethnic groups)



Census Data for Sampling

- For Quota (non-probability) Samples:
 - To set appropriate quotas (based on demographics);





Data are used here at very localised level – ie Census Outputs



Census Data for Sampling

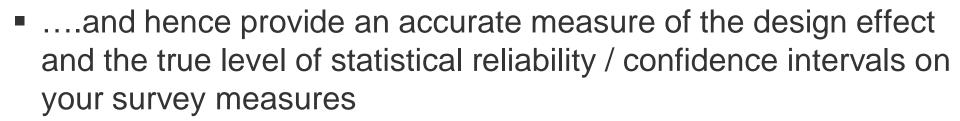
Sample Point Street Listing

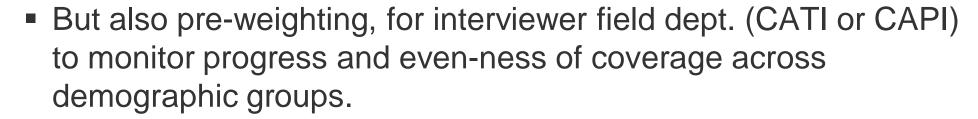
Quotas	:To	tal interview	s Required = 1	4	
Sex	Interviews	Age	Interviews	Working	Interviews
	Required		Required	Status	Required
Men	7	18-24	2	Working F-T	7
Women	7	25-34	2	Not Working F-T	7
		35-54	7	School College College College College College College	
		55+	3		
Number of	79777 FOR TO	10100.0		90000 NA	ter.
Premises	Postcode	Thoroughhfare		House name / nu	mbers
23	SW13 0EF	Hillersdon Avenue, London			:14 :16 :18 :20 :22 :24 :26 :28 :30 :40 :42 :28A :24A
19	SW13 0EG	Hillersdon Avenue, London			:15 :17 :19 :27 :29 :31 ::33 :FLAT 6 LAT 4
14	SW13 0EH	Beverely Close, London		1 :2 3: 4: :5 :6 :7	7 :8 :9 :10 :11 :12 :14 :16



Census Data for Survey Weighting

- To ensure that the sample profile balances the population profile
- Census Data are needed to tell you what the population profile is
-and hence provide accurate weights







Census Data for Statistical Analysis





Census Data for Statistical Analysis

Descriptive Statistics

Accuracy of these is driven by appropriate weights on these

results

CI8. Image Dimensions - A financially successful company
Base: All who know at least a little about Procter and Gamble

			Sex		Age			Social Class			
		Total (A)	Male (B)	Female (C)	15-24 (D)	25-44 (E)	45-54 (F)	55+ (G)	ABC1 (H)	C2 (I)	DE (J)
UnWld. Total Wld. Total		1002 1028	452 527	550 500	78 88	351 395	204 225	369 319	589 650	212 210	201 167
Well above average	(2)	184 18% QU	103 20%	81 16%	14 16%	81 20%	40 18%	49 15%	115 18%	35 17%	34 20%
Slightly above average	(1)	263 26% KT	146 28%	117 23%	20 23%	107 27%	53 24%	82 26%	184 28% I	41 19%	38 23%
About average	(0)	234 23% KNT	121 23%	113 23%	17 19%	90 23%	58 26%	70 22%	153 24%	41 19%	41 24%
Slightly below average	(-1)	4 0%	3 1%	1 0%	2 2%	1 0%	-%	2 0%	2 0%	2 1%	0%
Well below average	(-2)	2 0%	1 0%	1 0%	-%	-%	-%	2 1%	1 0%	1 1%	0 0%
Don't know		341 33% 1	153 29% C	188 <i>38%</i>	36 40%	117 30%	73 33%	115 36%	196 30% I	91 43% J	54 32%
Above average		447 43% KNTU	249 47% C	197 39%	35 39%	188 48%	93 42%	131 41%	299 46% I	76 36%	71 43%
Below average		6 1%	4 1%	2 0%	2 2%	1 0%	-%	4 1%	2 0%	3 1%	1 1%
Net average	W.	441 43% IKNTU	245 46% C	196 39%	33 37%	187 47%	93 42%	127 40%	297 46% I	73 35%	70 42%
Mean score		0.91 KLNTU	0.93	0.88	0.89	0.96	0.88	0.85	0.91	0.90	0.91
Sld. Error		0.04	0.05	0.05	0.14	0.06	0.07	0.06	0.04	0.09	0.08

Ipsos MORI



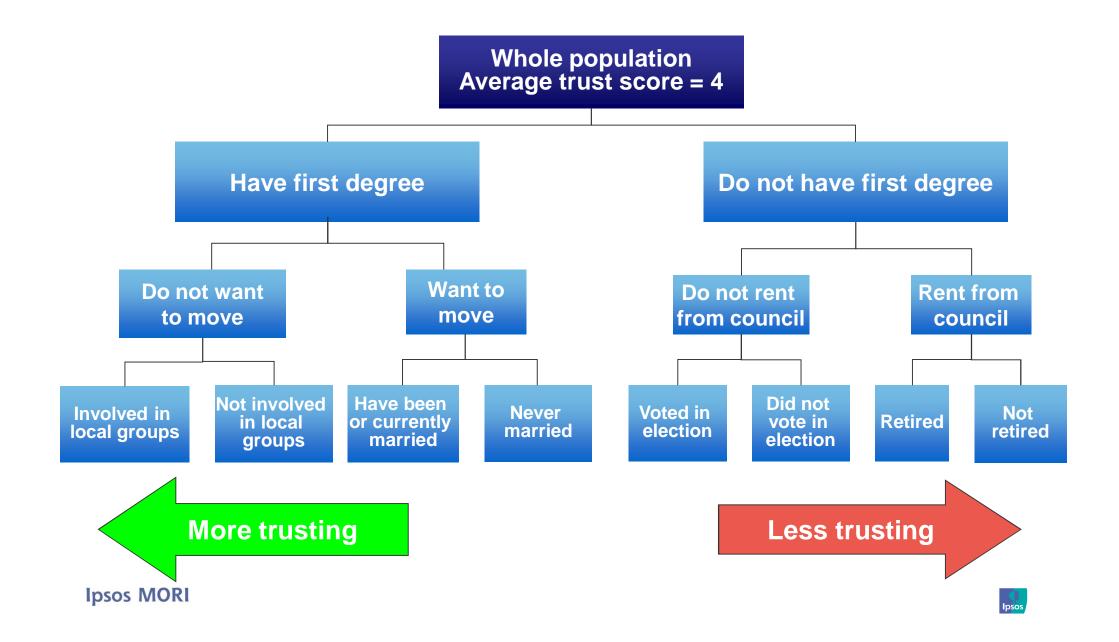
Census Data for Statistical Analysis

- ...and hence any type of analysis where accurate demographics are needed
- CHAID, Key Drivers using demographics, Mapping Segments

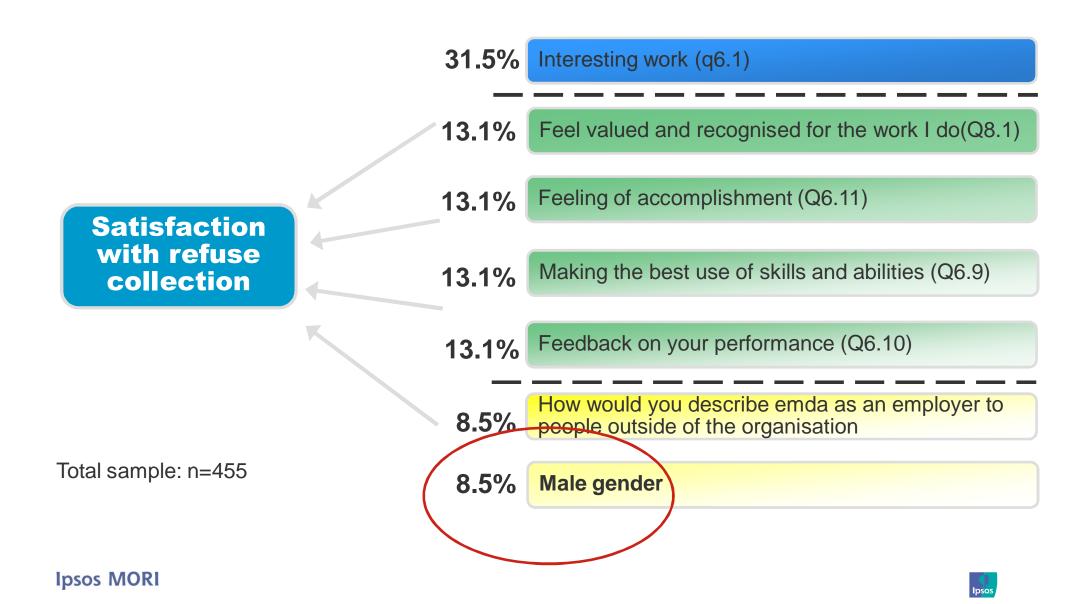




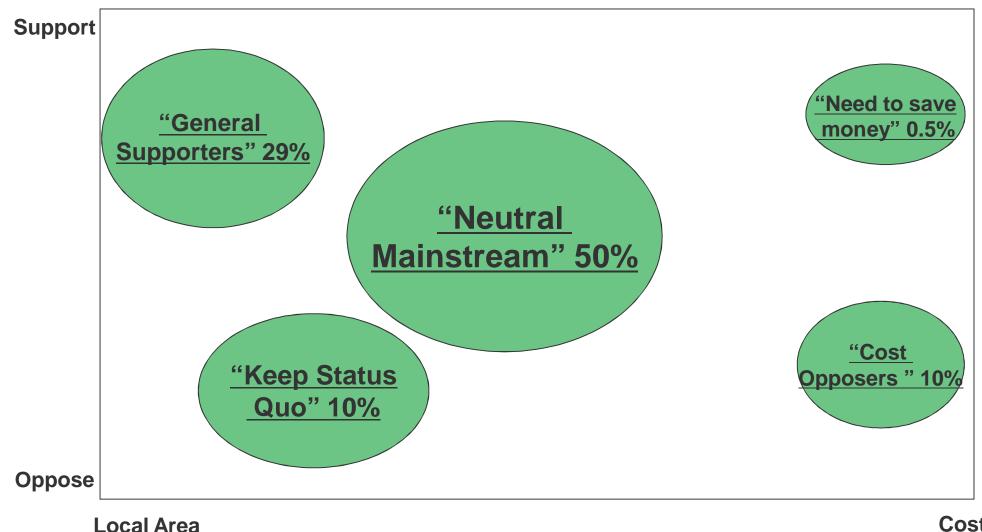
CHAID: The most and least trusting people in the country



Key Drivers of Overall Satisfaction



Segmentation Example: Attitudes towards having Regional Government

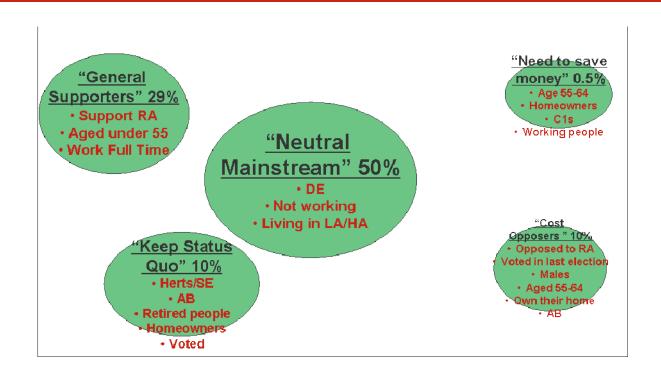


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Cost



Segmentation Example: Attitudes towards having Regional Government

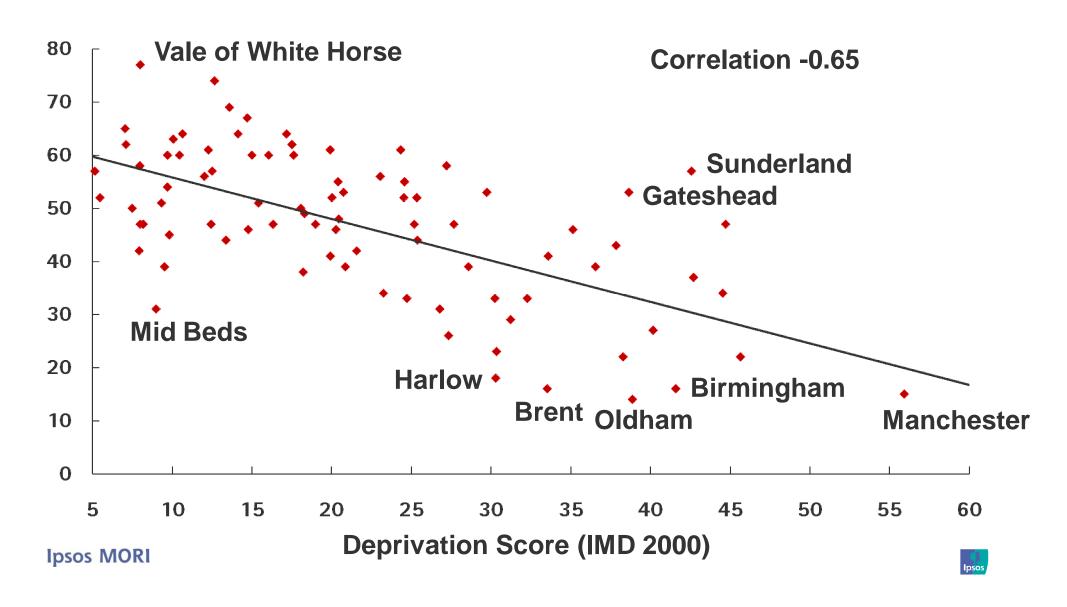


- ...Census data through weighting used to determine:
 - how much of the population falls within each segment;
 - how much of each segment is made up of various census demographics;

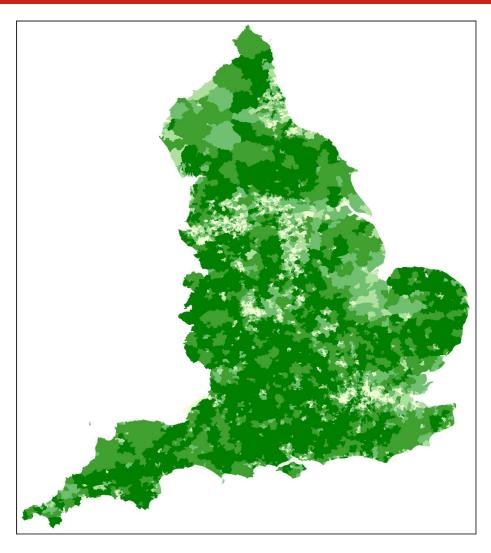


Frontiers Analysis: Satisfaction with council versus descriptive

Net satisfaction with Council (±%)



Small area Estimation



England modelled at MSOA-level for Sports Participation

Predictions at small area level based on ambient local demographic profiles

This uses Census data, taking advantage of its availability at local level

Nearest Neighbours Analysis

- Assessment of which of the 33 London Boroughs are the most similar on the basis of key Demographics for each service type;
- Eg for "housing", will be based on demographics that most strongly correlate with satisfaction with housing provision
 - "Rented tenure" and "Unemployment rate" will be a negative drivers
- Then calculate standardised distances based on significant variables

	LB1	LB2	LB3	LB4
LB1	0.00			
LB2	2.23	0.00		
LB3	3.96	5.80	0.00	
LB4	3.58	5.40	(1.99)	0.00

LB3 and LB are the most similar pair to each other



SARs (Sample of Anonymised Records)

What?

- "Microdata files with a separate record for each individual, similar to the sort of data obtained from a sample survey." (Centre for Survey Research, 2007)
- Introduced in 1991 Census and extended in 2001
- Cover the full range of Census Topics, plus derived variables
- Different sets targeted to different user groups
- Records are anonymised to protect confidentiality and access is tightly controlled



SARs (Sample of Anonymised Records)

Best of both worlds

- >Census Data: Relates to individual records rather than aggregates;
 therefore more flexible and allows multivariate analysis
- Survey Data: Much larger sample size; allowing localised geographic analyses

Benefits

- Coverage: Whole Census population
- Size: Much greater than for surveys. Can include local geographies or special populations (eg 85+)
- Ethnicity & Religion: Can allow analysis at detailed level. Increased interest in analysis of groups

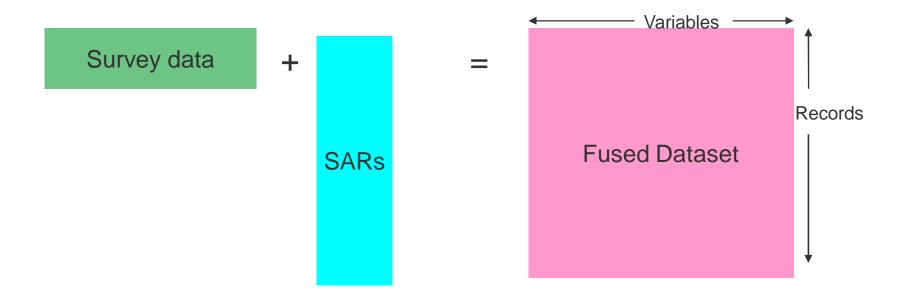


The SARs family of datasets

SAR datasets							
File	Sample type	Geographical level	Availability				
2001 Individual Licensed SAR	3% sample of individuals	UK: Government Office Region (+ Wales, Scot, NI, Inner/Outer London)	Online registration and access via CCSR. Data can be downloaded in SPSS, tab or Stata. Nesstar tool available for online data exploration.				
2001 Small Area Microdata	5% sample of individuals	UK: LA (or constituency in NI)	data exploration.				
2001 Special Licence Household SAR	1% hierarchical file	None: England and Wales only	Special Licence via UKDA				
2001 Individual CAMS	Same as 2001 Individual Licensed SAR	LA (GB) or Constituency (NI) IMD info for SOA	In house at ONS: These files provide much more detail than the versions which can be used on your				
2001 Household CAMS	1% sample of households	All of UK	own desktop.				
1991 Individual SAR	2% sample of individuals	GB and NI available separately. Divided into a total of 288 SAR areas	Online registration and access via CCSR. Data can be downloaded in SPSS, tab o Stata. Nesstar tool available for online data exploration.				
1991 Household SAR	1% sample of households	GB and NI available separately. Regional geography	data exploration.				
IDSO2 INIOKI							

SARs (Sample of Anonymised Records)

- Opportunities for Market Research
 - Multivariate Analysis eg Factor, Cluster, CHAID, detecting typologies
 - Data fusion, if merged with Survey data.





Census Data: Present v Future





The ONS Vision for the Census

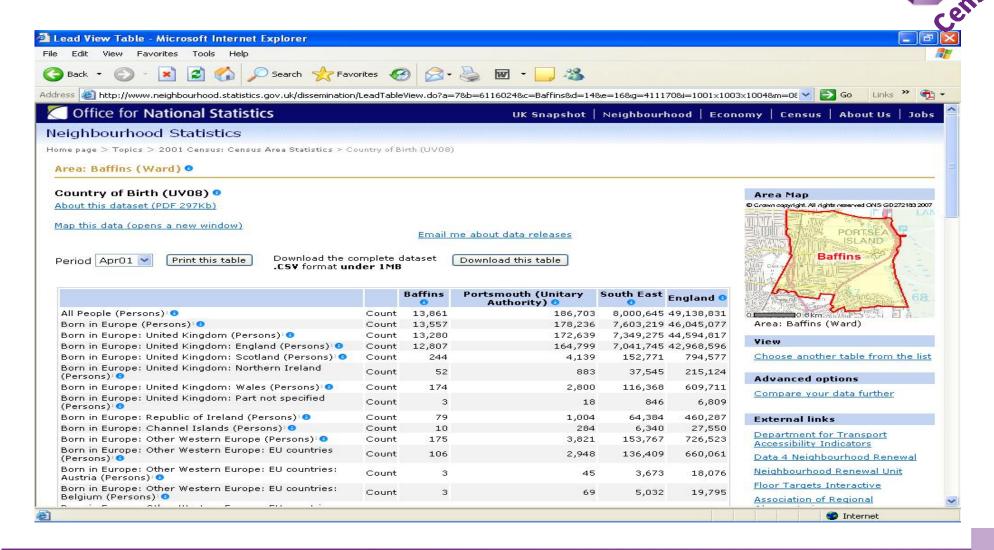


- Web as the primary dissemination route
- Flexibility for end users to create own tables from aggregated data
- Utilities to discover and access data using data feeds (machine to machine)
- Data explorer functionality developed in collaboration with external partners
- 2001 comparisons which exploit the now stable geography
- Increased set of products ensuring maximum analytical use
- Bulk delivery on electronic hard media to supplement on-line delivery
- Microdata products provided via secure mechanisms
- UK Wide Approach with common disclosure control



"STATIC" 2001:

View table for selected area

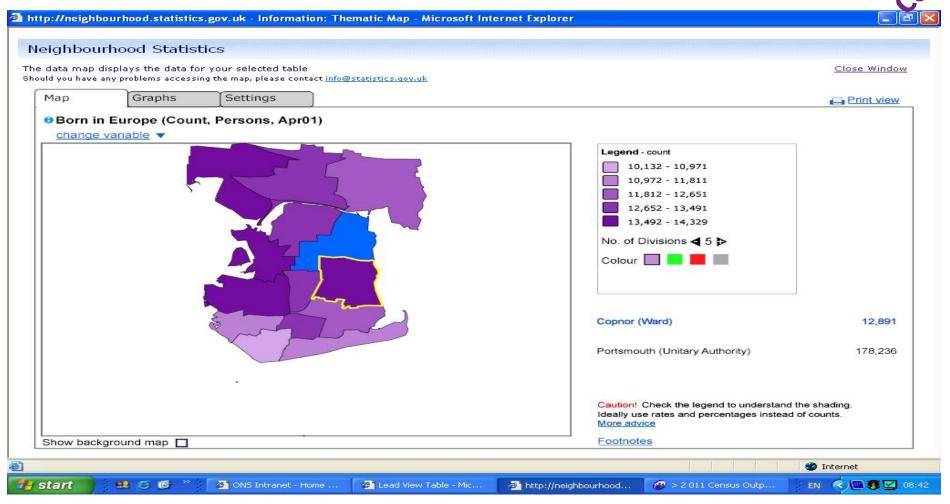


Help tomorrow take shape



"STATIC" 2001: View data in a thematic map

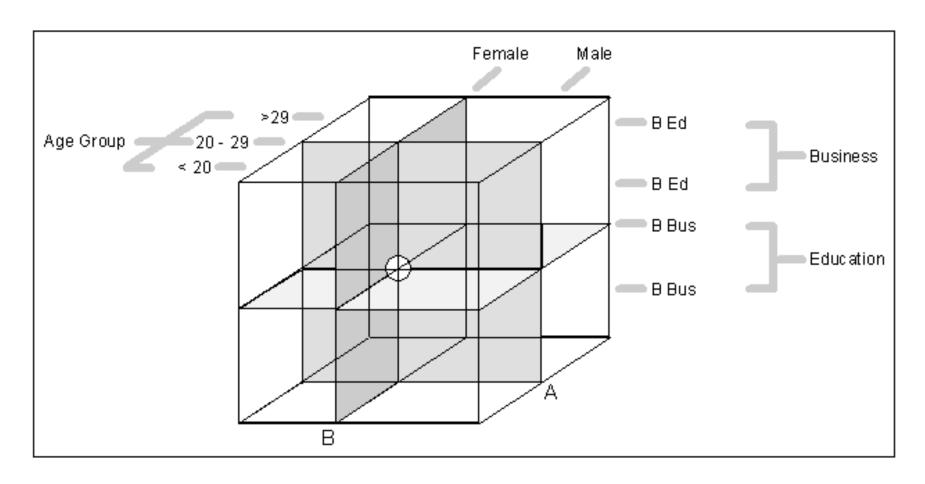




Help tomorrow take shape



...aiming towards a "Hypercube" situation

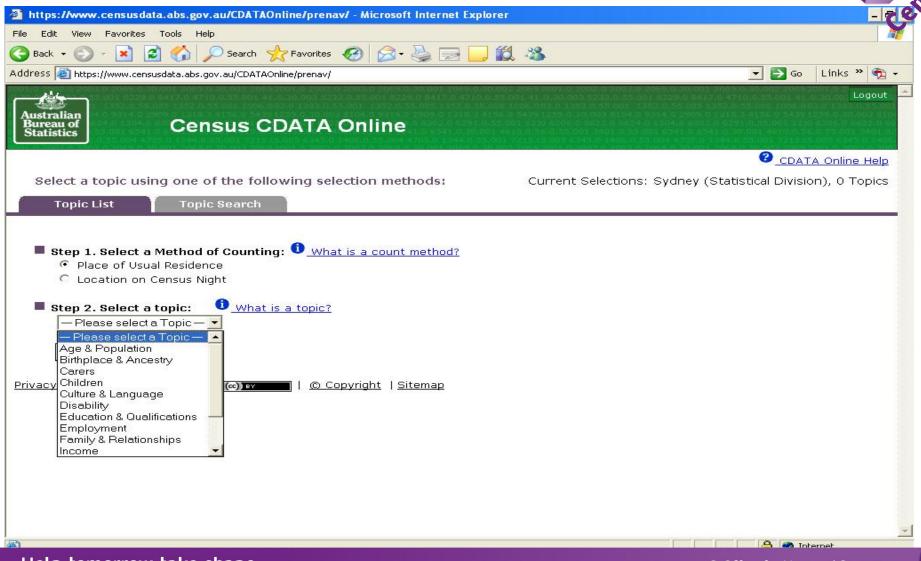


cf the Australian Bureau of Statistics (ABS)
That is the "ideal"



ABS CData: Select topic



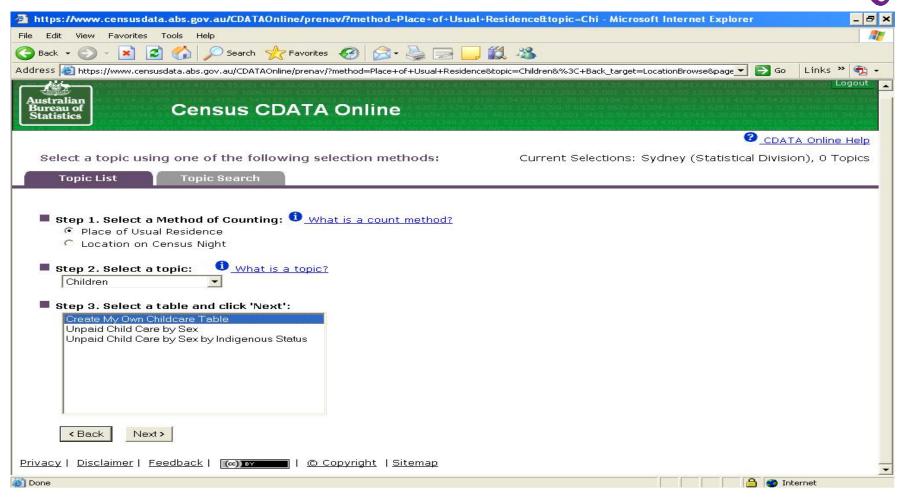


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ABS CData: Choose the Statistics



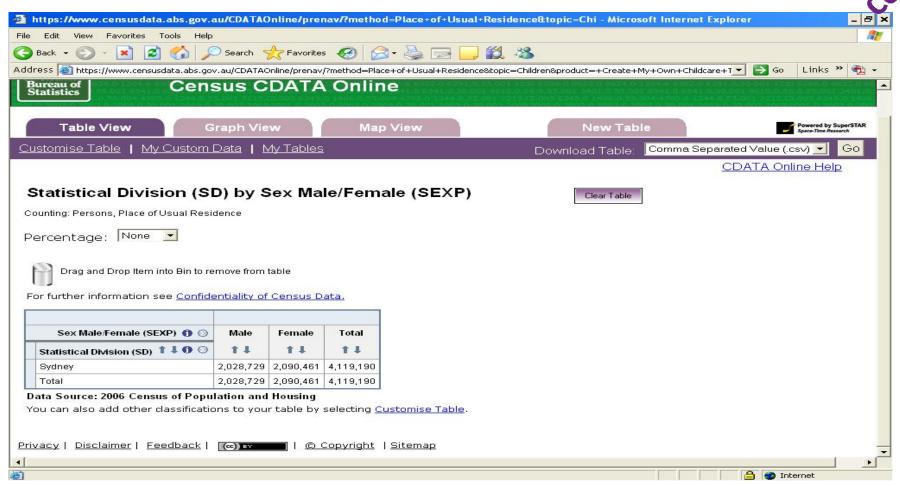


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ABS CData: Create table



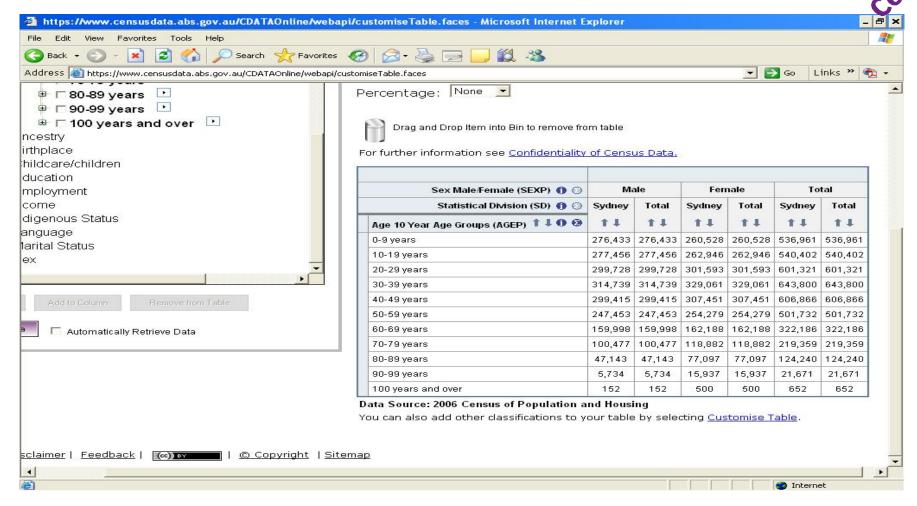


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ABS CData: View added dimension



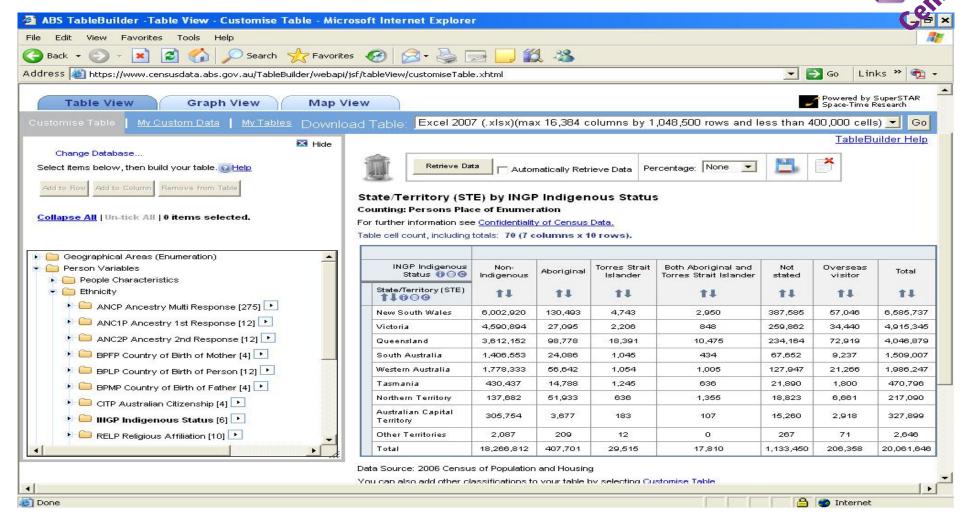


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ABS Table Builder: **Selection**

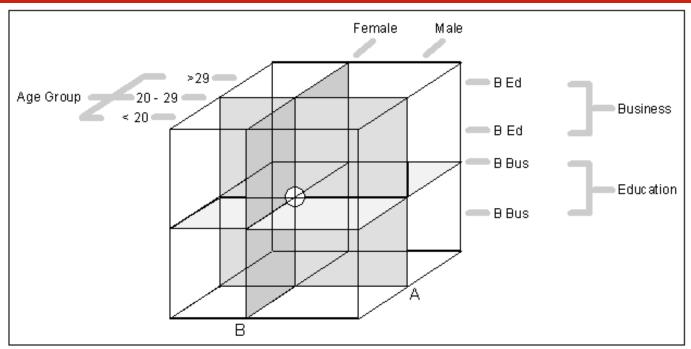




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...aiming towards a "Hypercube" situation

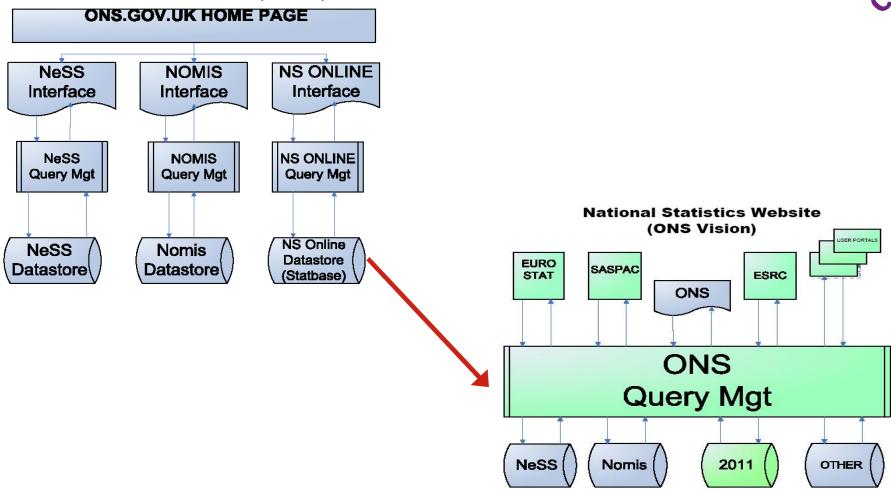


- cf the Australian Bureau of Statistics (ABS)
- •That is the "ideal"...BUT.....
- •Disclosure controls constraints will not allow complex hypercube cuts at low geographic level (eg sub-LA/UA)
- •ONS does <u>not propose</u> to provide, and ONS is not intending to provide table building facilities on line.
- •ABS cube is a aspiration that cannot be so easily realised due to disclosure control measures;
- •Not possible for 2011 Census but perhaps possible for other ONS datasets in the lpsos MORI ture

Current v Future ONS Website Services







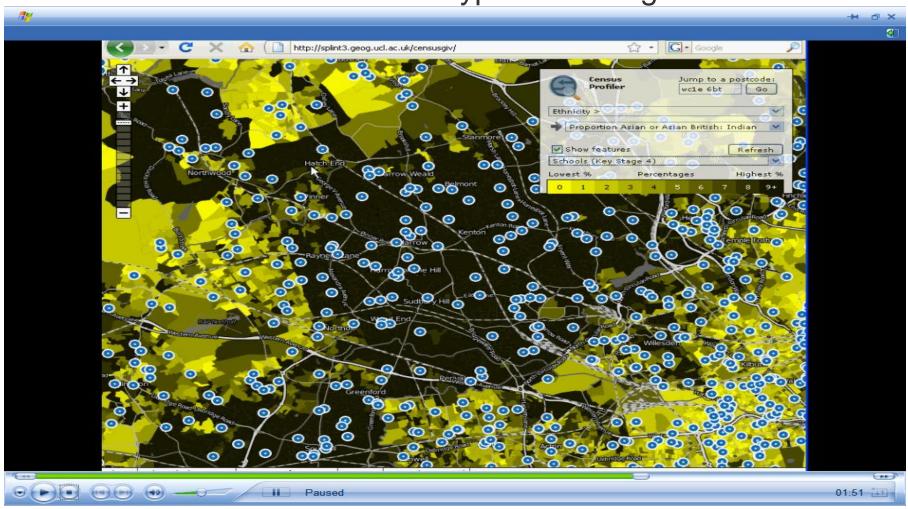
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"DYNAMIC" 2011: "Mash Up" Merge Census and schools data on-line.



...enables this type of "mixing"



Help tomorrow take shape



Restrictions

- 2011 Census outputs below UA/LA level will only hold the information required to produce the tabular outputs defined in the consultation;
- although data users will be able to manipulate this data into a format of their choosing.
- Larger datasets of about 10 dimensions are likely to be only available at Local Authority level and above due to disclosure constraints and physical constraints on the ONS website.



So what does all this mean for us?

- Improvements over and above 2001 dissemination:
 - Easier and faster ways to discover and access the datasets;
 - The ability to manipulate the presentation of standard output (hide, choose position of variables in the layouts etc);
 - The inclusion of some metadata within the datasets and supporting information closely associated with the datasets on the website (so users do not have to go to a different part of the ONS website as they do now);
 - The potential to enable some selection across datasets to create user defined tables;
 - The proposal to create large themed cubes at Local Authority and above that provide more than is in the main output below LA, and more than in 2001;
 - The disclosure control measures do not include adjustment of counts, enabling consistency and additivity.



So what does all this mean for us?

- User consultation on the more specialist outputs, microdata, origin destination etc, is planned for the Autumn;
- The ONS will be seeking to improve on 2001, particularly regarding content and access;
- Any firm proposals on these will, of course, depend on consultation.

(Information on this slide courtesy of Chris Ashford, ONS)



Alternatives to Census Data?

- Large scale, robust samples
 - Eg NRS, LFS, GHS
 - Usually up-to-date / annual
 - Cannot go to low detailed geographic level
- Mid-year estimates
 - But these are based / dependent on Census data!
- Royal Mail Postcode Address File (PAF)
 - Counts of addresses only by geography
 - Very limited when setting quotas, stratification variables, conduct weighting



Our work without Census Data





Our work without Census Data

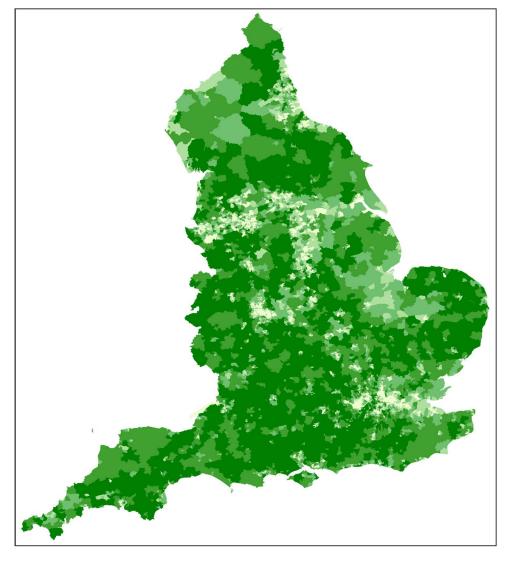
- Where would we get our sample frames from
 - To the same level of detail / accuracy / completeness?
- How would we set quotas?
- How would we know how many people to interview in each local area (clustering)?
- ...and of each demographic group (stratification)?
- How could we weight our data so that it most accurately reflect the population?
 - Especially critical for on-line surveys
- If we cannot weight our data, then any results we produce would not be accurate.
- ...and this carried forward to any "value-add" statistical analyses we carry out



Summary and Conclusions

 So we in Market Research are fully dependent on the availability of Census data to conduct accurate work

 We eagerly await the disseminated output of the Census......(and associated consultations)





Thank you for listening

