



Market Research Processes & the Data
Protection Act 1998

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INTRODUCTION

Since the coming in to force of the Data Protection Act 1998, it has consistently been the most frequent topic of queries to the MRS Codeline service. This illustrates just how important data protection has become in the everyday activities of researchers.

The Data Protection Act 1998 is good for research for four important reasons:

- Legal commentators see the UK version of the Directive as providing a very good balance between preventing the exploitation of personal data whilst respecting the value of such data within the modern world. The UK also has a regulatory framework that welcomes discussion first rather than seeking confrontation when issues emerge;
- Research, as defined within the MRS Code of Conduct, continues to enjoy exemptions from certain aspects of the legislation. In addition, the market research sector has been able to successfully (twice) stop challenges to re-define part, or all of the activity, as direct marketing;
- It gives more weight to research codes, in particular those key clauses that are designed to protect the rights of respondents - first established by the profession world-wide over fifty years ago;
- Because of the legal implications, it focuses the sector on improving the overall standards of the research process thereby maintaining the trust of all those who come into contact with research, whether as respondents, clients, readers of research findings, legislators or regulators.

It is therefore vitally important that all those within research, and those that use its services, meet the requirements of this legislation.

It is likely that most organisations either commissioning or conducting research projects have an individual, or department, responsible for ensuring that the organisation meets the requirements of data protection legislation. This should be the first source of help. Where research is not a core activity, those responsible for data protection may not be fully aware of how the legislation impacts on research, or the important distinctions between research and other uses of personal data to support other activities. Some of these, such as those defined as direct or database marketing are more closely regulated by the Data Protection Act 1998. This guideline will therefore be helpful in ensuring that organisations make the right decisions when commissioning research projects.

The following points may help researchers and clients understand the key points of how the Data Protection Act 1998 (the Act) relates to their work:

- If you undertake research that uses or collects personal information about identifiable, living people then you will need to comply with the Act;
- The Act applies to any research that uses or gathers personal data – qualitative, quantitative; electronically or manually held, apart from data already in the public domain;
- The Act only applies to data that identifies a living individual, therefore as soon as personal identifiers are removed from the research data the legislation no longer applies;
- The Act lists types of personal data that under certain legal circumstances must be made available to the public;
- Samples used for confidential research purposes only do not need to be pre-screened against the Telephone, Mail and Fax Preference Services but any ‘do not contact for research purposes’ markers must be respected;
- Ensure that a potential respondent has a very clear and unambiguous understanding of the purpose(s) for collecting their personal data and how it will be used (‘transparency’);
- Ensure that respondents have given their consent to their data being collected, and also at that time, have been given the opportunity to opt out of any subsequent uses of the data (‘informed consent’);
- Data collected for one purpose cannot be subsequently used for a different purpose unless the individual has given their permission (‘You can change the rules, but not after the game has been played’ – Howard Beales, Federal Trade Commission);
- You must obtain permission to re-interview at the time of the first interview;
- Personal data collected in the name of the researcher can only be transferred to the client, even if for research purposes, with the explicit consent of the individual respondent;

- If they ask, respondents have the right to know the source of any personal data used to recruit them;
- Make sure that interviewers return or destroy any sample sent to them and ensure they do not use the information to create their own recruitment lists;
- Tell respondents for groups when you recruit them whether the groups will be recorded or are to be observed (by the client);
- Check that you have clearly identified the data controller responsibilities for yourself (your organisation) and the client;
- Where you use a sample provided by a client, or other third party, check on the Information Commissioner's website (www.ico.gov.uk) that your client has appropriately notified the purpose(s) and disclosures for their personal data;
- Check that your own organisation has notified and that the notification is adequate. Your organisation may have appointed someone to look after data privacy issues who can help;
- Written contracts with data processors are mandatory, but it is also advisable to have written contracts in place with clients.

Finally, when thinking about the potential data protection implications within a particular research project, take a common sense perspective and put yourself in the respondent's shoes. If you think that a respondent in a research project might be surprised by any subsequent use you make of their personal data, then there is a good chance that you have not met the requirements of the Act or the interpretation of this legislation in the context of research, as described within this guideline. For example:

- re-contacting a respondent for follow-up research without having raised the possibility and asking for their consent to do so during the initial contact;
- transferring a respondent's personal data to a researcher other than the one(s) in whose name it was collected in the first place without have gained the respondent's consent during the initial research/data collection;
- Using a quotation from a research interview in a report which might be easily attributed by a reader to a particular respondent without having gained their prior permission.

How to use this document

Section A sets out a basic outline of the Data Protection Act and explains in details some of the key terms.

Section B describes the research process from the researcher's point of view.

Section C describes the research process from the researcher's point of view.

In the electronic form of this document you can click on the flow charts provided to jump to the relevant part of the document.

Definitions used in the guideline applying to research

Within this guideline, the following definitions are used for 'Researcher', 'Client' and 'Research':

Researcher

'Researcher' includes any individual, organisation, department or division which is responsible for, or acts as, a supplier on all or part of a research project.

Client

'Client' includes any individual, organisation, department or division, including any belonging to the same organisation as the researcher, which is responsible for commissioning or applying the results from a research project.

Research

Research is the collection and analysis of data from a sample of individuals or organisations relating to their characteristics, behaviour, attitudes, opinions or possessions. It includes all forms of market, opinion and social research such as consumer and industrial/business to business surveys, psychological investigations, qualitative and group discussions, observational, ethnographic and panel/longitudinal studies. It includes quantitative and qualitative methodologies.

'Confidential research' must only be used to describe research projects which do not disclose personal details at an identifiable level.

SECTION A: PRINCIPLES OF THE DATA PROTECTION ACT 1998

All processing of personal data must conform to the requirements of the Act (for more information see www.ico.gov.uk).

Appendix 1 summarises some of the key points within the Act:

- The eight data protection Principles within the Act that form the fundamental basis of the legislation;
- Key definitions contained within the legislation plus how these definitions apply to market research;
- Notification procedures for market research purposes.

The key concepts underlying the Act are:

- **Transparency** – ensuring individuals have a very clear and unambiguous understanding of the purpose(s) for collecting the data and how it will be used;
- **Consent** – at the time that the data is collected, individuals must give their consent to their data being collected, and also at this time, have the opportunity to opt out of any subsequent uses of the data¹.

When collecting research data the purpose of the data collection must be transparent. Data collected solely for **confidential research** purposes must only be used for that purpose. If data is to be collected for other, or mixed, purposes (e.g. database enhancement, staff training etc) this must be explained to respondents when the initial contact is made.

If a respondent's details are to be *kept* on a client or researcher held database for a further interview, the respondent must be made aware of this at the initial interview and given the option not to be re-contacted. However, this excludes follow-up interviews conducted solely for quality control purposes ('back-checking')

To help researchers and their clients understand how the Act and the MRS Code of Conduct affects the permissible flow of personal level data from research projects, the sector has developed a detailed description of permitted disclosures and associated conditions applicable to research projects. These categories are summarised within Appendix 3.

¹ This does not apply to any re-analysis of the anonymous data as long as individuals cannot be recognised.

Key definitions

The following list describes the key terms used within the legislation relevant to research:

1. Anonymous Data

Data Protection legislation is only applicable to data that identifies an individual. Aside from information such as name, address, national insurance number, email address, full postcode or telephone number, this also relates to other information which reviewed together could identify an individual e.g. job title, and length of employment. The Act also covers personal data held on media such as video/audio tapes, CCTV and digital formats.

Once the personal identifiers have been removed from the data then the resulting anonymised dataset is no longer subject to the Act. Therefore, the sooner the identifiers are removed the sooner the data will no longer be subject to the Act. The latest version of the MRS Code of Conduct no longer includes any recommended period to keep primary data records – this is for the researcher to decide based on the type of research, other legal requirements, contracts with clients or internal administration needs.

At the planning stage the researcher must assess with the client whether identifiable data is to be passed to the client. Identifiable data can be collected and passed to a client during a research exercise on the condition that it is used only for the purpose for which it was collected (e.g. research purposes) and with the consent of the respondent.

2. Consent

Data subjects must have a clear understanding of what will happen as a result of providing information (transparency). In the case of research it can be assumed that this condition has been satisfied by the respondent agreeing to be interviewed following an explanation of the nature and objectives of the research. When undertaking research the subject of the research must be made clear, and if the respondent agrees to be interviewed and answers the questions, this is considered sufficient consent. When using a client sourced database or other third party sourced list as a sampling frame, the source of their personal data must be disclosed if a respondent requests this information. Also, this information can be disclosed at any appropriate point in the interview, rather than when the respondent requests it.

If conducting a project, which involves collecting sensitive personal data, the introductory text of the questionnaire should include sufficient information to ensure that the respondent is aware such information is to be requested. For example to describe a research project as covering “leisure activities” and to collect data about usage of the local swimming pool would

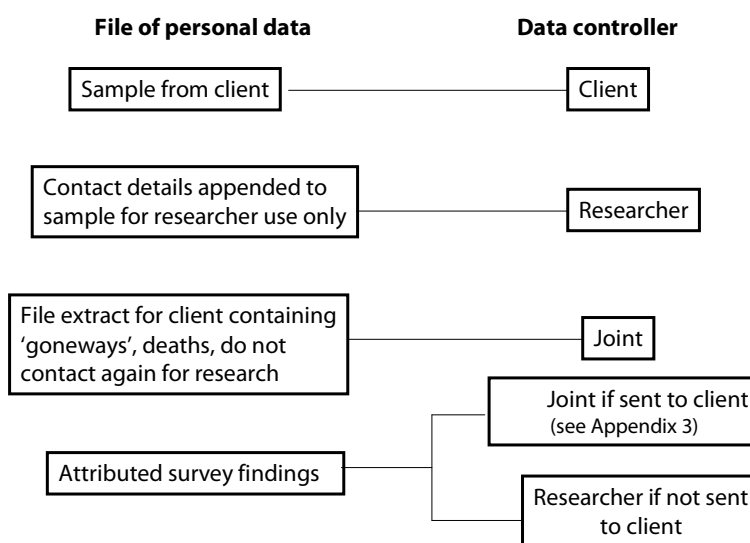
be considered sufficient description to collect such data. However it would not be sufficient when collecting data about respondent’s sexual activities – if this information were to be collected the respondent must be aware of this from the beginning of the interview.

There is no requirement for researchers to gain prior consent from potential respondents before the interview, even where sensitive data will be collected.

3. Data Controllers

Data controllers are those who control and determine the use of personal data they hold and the manner in which any personal data are, or are to be, processed. All data controllers must ‘Notify’ their activities with the Information Commissioner’s Office (ICO). The following diagram describes the data controller responsibilities between a client and the researcher:

Fig 1: Defining data controller responsibilities



Also, see Appendix 34 for the data security issues that Data Controllers need to consider.

4. Data Processing

“Processing” means obtaining, recording or holding data or carrying out any operation or set of operations on the data including:

- the organisation, adaption or alteration of the data;
- retrieval, consultation or use of the data;

- disclosure of the data by transmission, dissemination or otherwise making available;
- alignment, blocking, erasure or destruction of the data.

Also see Appendix 4

5. Data Processors (also see Appendix 4)

A data processor is any person (other than an employee of a data controller) who processes data on behalf of a data controller, but has no right to use the data for any purpose (e.g. in the context of research this may cover organisations that undertake fieldwork only or data processing).

It is unlikely that a researcher will act solely as a processor when undertaking client projects as they will be creating files or databases containing personal data which will remain within their control – this will also apply where a client has provided a customer file for sampling purposes if the researcher uses this as a master file for the projects. Clients and researchers working on their behalf may therefore both become separate data controllers for databases containing some of the same data. Similarly clients and researchers may be joint data controllers for data sets that are shared between two parties (e.g. with some panel data). See fig. 1, the **Data Controllers** chart above.

6. Data Subject

The data subject is the **living, natural, individual** who can be identified directly or indirectly by the data collected. In particular by reference to an identification number or the person's physical, physiological, mental, economic, cultural or social characteristics. Sole traders and partnerships are also categorised as data subjects in England and Wales and sole traders are data subjects in Scotland. Other types of organisations are exempt. Some further points:

- Once someone has died, information about them is no longer subject to the Act;
- Children have the same rights as adults;
- Personal data about sole traders or partners in a partnership (e.g. solicitors practice) count as data subjects(NB partnerships in Scotland have legal personality, and are so excluded from the operation of the Act);
- Data about an employee's job will not usually constitute personal data, but their job title or email address might.

7. Manual Data

The Court of Appeal has ruled that the only personal data held in manual files covered by the DPA98 is that which is held in a 'relevant filing system' – the Act is intended to cover manual files 'only if they are of sufficient sophistication to provide the same or similar ready accessibility as a computerised filing system'. Any manual filing system which requires the searcher to leaf through files to see what and whether information qualifying as personal data of the person making a Subject Access request is to be found there and would bear no resemblance to a computerised search is unlikely to qualify as a 'relevant filing system'.

One 'rule of thumb' suggested by the Information Commissioner is the temp test: If you employed a temporary administrative assistant would they be able to extract specific information about an individual without any particular knowledge of your type of work or the documents you hold. If the answer is 'yes' then the files are probably covered by the Act.

8. Personal Data

'Personal data' has been defined by the Court of Appeal² as:

'information that affects (a person's) privacy, whether in his personal or family life, business or professional capacity. This legislation only covers data that identifies a living individual.'

Data that is covered by the Act includes electronic, manual and recorded data - anything that can identify an individual. Once any identifiers linking data to an individual have been destroyed and it is impossible to identify that individual then it no longer constitutes "personal data" and is therefore not covered by the provisions of the Act.

Data about employees that simply describes their role within an organisation, or where the data is related to the role rather than the individual is not classified as personal data. So, if a research project of IT directors was only collecting data about the responsibilities of IT directors and the interview solely covered aspects of the organisations IT procurement policies, then the data would be unlikely to be categorised as personal data. However, if the questions included attitudes of the respondent, and a full demographic profile of each individual then the data would be personal data.

The ICO in 2007 provided further guidance on this point in its document entitled XXXX

² Michael John Durant v Financial Services Authority [2003] EWCA Civ 1746

9. Notification

'Notification' is the process replacing the 'Registration' required within the earlier data protection legislation (1984) of informing the Information Commissioner's Office (responsible for the Act) about personal data held and processed by the data controller. The Information Commissioner maintains a public register of data controllers. Each register entry includes the name and address of the data controller and a general description of the processing of personal data by a data controller.

It is a statutory requirement under the Act and all data controllers need to ensure that all relevant activities involving the use of personal data are notified to the ICO using the forms available either on their web site (www.ico.gov.uk) or via the ICO helpline. Data controllers must notify annually. All notifications are in the publicly available from the website.

Any client, or researcher, owned databases containing details of customers, patients, employees, tax payers, personal level research results etc would need to be notified, and, if they are to be used for deriving research samples, then the entry on the register needs to include research as a purpose for which the data will be used. Data controllers have the option to add a further description to this purpose e.g. customer satisfaction research.

[See Appendix 2 for more detailed guidance for researchers completing their notification]

10. Sensitive data

This is defined as personal information covering:

- race or ethnic origin;
- political opinions;
- religious beliefs or beliefs of a similar nature;
- trade union membership;
- physical or mental health or condition;
- sexual life;
- the commission or alleged commission of an offence or any proceedings for an offence committed or alleged to be committed, or disposal of such proceedings or sentence of any court.

The Act contains specific rules covering the collection and use of 'sensitive' data. In particular, the Act requires data collectors to ensure that they have gained the 'explicit' consent of the data subject prior to collecting sensitive data. In terms of research interviews, then as long as the key rules of transparency and consent, as described above, have been observed, then by agreeing to be interviewed the principle of 'explicit' consent has been satisfied.

Relationship between the Data Protection Act 1998 and the Freedom of Information Act 2000 (FoIA)

The FoIA creates a right of access to official information and places a duty on public authorities to publish information. The act became law on the 1st January 2005. However, whilst the Information Commissioner is the regulator for the Data Protection Act within England, Wales and Scotland, the IC's powers covering the FoIA only apply to England and Wales, there being a Scottish Information Commissioner responsible for the FoIA within Scotland. The difference between the Freedom of Information Act and the Data Protection Act is that the Data Protection Act enables individuals to gain information about themselves whereas the FoIA enables individuals to gain information about public authorities. Research data and research projects are not exempt from the FoIA, but personal level data may be exempt under the FoIA and as such this legislation cannot be used to gather personal data about individuals such as personal data should only be released if this would not breach requirements of the Data Protection Act. Also, research project related data and information might be exempted where it is judged by a public body, using a prescribed test process, to be in the public interest to do so (e.g. commercially sensitive information). This decision must be justified. The Scottish Executive, for example, require those responding to invitations to tender to place commercially sensitive information into an annex plus a description of the harm that might result from disclosure or publication. Some public data, collected for example in statutory business research or the Census are protected by other legislation.

Examples of research project information that might normally be made available include:

- Invitations to tender;
- Unsuccessful tenders & assessments of them (with commercially sensitive information removed);
- Details of successful tenders including pricing (with commercially sensitive information removed);

- Details of how projects are managed, progress reports and reports on contract management;
- Questionnaires;
- Reports based on research;
- Existing data that is available but not published in reports (there is no obligation to generate new information, for example from further analysis, to meet a request). This can be provided in a summarised form.

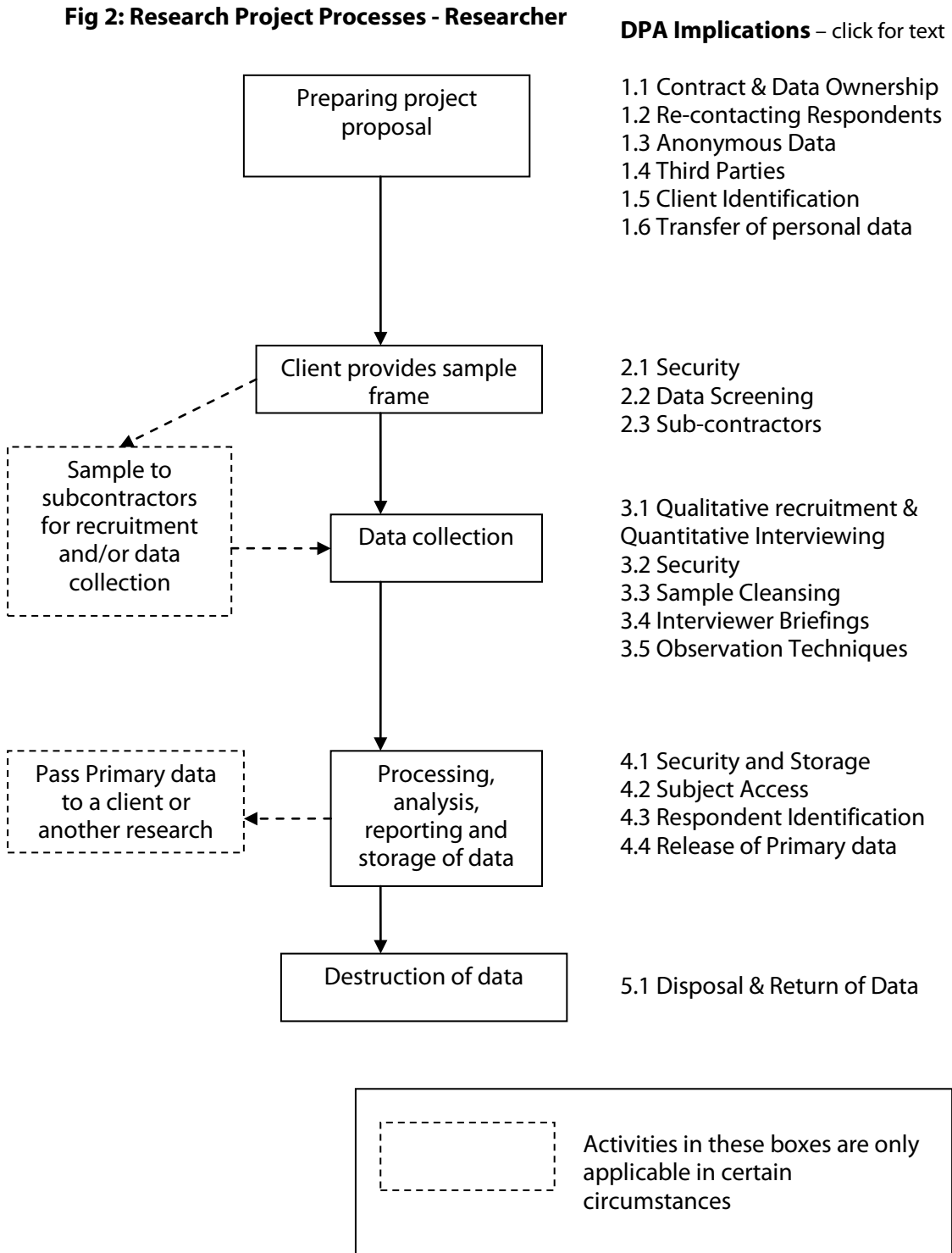
Information is only available via a public body.

Data that is of poor quality, from flawed methodologies or is not considered 'fit for purpose' would not normally be exempt.

Further information on the FoIA for England and Wales is included on the Information Commissioner's web site, and for Scotland see www.itspublicknowledge.info .

SECTION B: RESEARCH PROJECT PROCESSES - RESEARCHER

The following chart covers the research project process from a researcher’s perspective. Each of the key data protection implications is then described within the numbered sub-sections.



1. PREPARING PROJECT PROPOSAL

At the time of preparing a project proposal several factors must be considered to ensure that the data protection requirements have been met. Depending on whether the client is supplying the data for sampling or it is supplied from another source will dictate how the following will be applicable for any project.

1.1 Contract & Data Ownership

Clients have data protection obligations when conducting market and social research. When a client supplies data for a sample frame the following conditions apply:

- The client must have notified with the Information Commissioner's Office (ICO);
- The notification must include that data is used for "research" purposes;
- The notification details can be checked via the Notification Register on the ICO website (www.ico.gov.uk);
- If additional data collection exercises are being conducted (such as direct marketing) the client must include this additional purpose in the Notification;
- Researchers should check that the client is aware of their responsibilities under the Act;
- Researchers must also "Notify" their activities with the ICO (see the Appendix in the publication *The Data Protection Act 1998 and Market Research: Guidance for MRS Members* for guidance on how to complete notification);
- Researchers should include in their contract/terms and conditions their data protection responsibilities;

The contractual sub-sections covering data protection will vary depending upon whether the researcher is either the data controller or the data processor.

Data Processors

- The Act requires that agreements with data processors be evidenced in writing.

The following are some action points to consider if you are a data processor:

- Prepare standard data protection sub-sections which you can suggest to a client as alternatives to client sub-sections which could be unnecessarily complex and difficult to understand;
- Review existing contracts with subcontractors to ensure that any liabilities caused by their activities are passed on to the Data Controller;
- Choose subcontractors who can meet the data controller's standards and not expose you to any liability;
- Train staff and workers on their data protection responsibilities.

Data Controllers

- Data controllers should draw up **contracts** when releasing data to data processors.

The following are some action points to consider for inclusion:

- Security provision – stating the requirements of the Seventh Principle (appropriate technical and organisational measures) and that data processors need to comply with them;
- Use of data – restricting use to those purposes specified in either party's data protection notification and notified to the data subject at the time of data collection. In addition it may be appropriate to restrict the use of the data to the data controller's purposes;
- Destruction of data – detailing how the data should be handled once the contract has been completed or comes to an end;
- Assistance with compliance – additional sub-sections may be added where data processors and data controllers provide appropriate assistance to meet each others data protection responsibilities (e.g. subject access requests, complaints, alleged breaches of the Act);
- Restriction on transfer of data – data can only be transferred outside of the EEA (which is the EU plus Liechtenstein, Norway and Iceland) where the receiver of the data has adequate data protection measures in place (see sub-section 1.6 for more detail);
- Liability – this ensures that if a breach of the Act occurs in the completion of the contract a claim can be made for any loss incurred;

- Insurance cover – both parties should take out appropriate insurance to meet the liability for breach of contract.

(See the BSI Guide to Data Controller and Data Processor Contracts (2001) for more details.)

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1.2 Re-contacting Respondents

The Data Protection Act 1998 specifies a number of conditions which must be met before processing is considered “fair” (the first data protection principle). One of the requirements is that respondents are aware of the likely consequences of participating in a data collection exercise. If a respondent’s details are to be held on a database for a further interview, the respondent must be made aware of this at the initial interview and given the option not to be re-contacted. Care should be taken to ensure that ‘soft’ refusals (e.g. ‘I’m busy now, could you call later?’) can be clearly differentiated from ‘hard’ refusals (e.g. ‘I don’t want to be interviewed’) when identifying legitimate call-back situations.

At the planning stage this restriction should be made clear to the client and a decision made whether to incorporate a re-contact question within the questionnaire.

BACK TO CHART

1.3 Anonymous Data

Data Protection legislation is only applicable to data that identifies an individual. Aside from information such as name, address, national insurance number, email address or telephone number, this also relates to other information which reviewed together could identify an individual e.g. job title and employer.

At the planning stage researchers must assess with clients whether identifiable data is to be passed to the client. Identifiable data can be collected and passed to a client during a research exercise on the condition that it is used only for the purpose for which it was collected (e.g. market research purposes) and with the consent of the respondent.

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1.4 Third Parties

Data can only be transferred to third parties, for their own use, once consent has been gained from data subjects. This is not applicable in instances where a client passes a sample frame to

a researcher on condition that the data is being passed for the completion of a contracted research project only.

At the planning stage consideration should be given if the data is to be shared with more than one client and the appropriate permissions incorporated within the questionnaire to allow the data to be shared.

BACK TO CHART

1.5 Client Identification

In instances where clients have supplied their own database for sampling respondents have the right to know the source of the data if they ask.

- Researchers should make clients aware of this legal obligation if the client wishes to remain anonymous.

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1.6 Transfer of Personal Data

Any identifiable data sent outside of the EEA requires one of the following conditions:

- the country has been approved by the European Commission as having adequate levels of data privacy legislation;
- contract with the receiver that they have adequate data security to meet the requirements of the Data Protection Act 1998;
- consent of the data subject;
- if the recipient is a US company, they have signed up to the US "Safe Harbor" agreement (see www.export.gov/safeharbor/ for more details);
- The organisation must always ensure adequate security of personal data during storage and transfer. Particular care is required when personal data is stored or transferred via the Internet.

Researchers should:

- agree with clients if data is to be transferred;
- define where data is to be transferred;

- include appropriate permissions, if necessary, in questionnaires to allow data transfer to take place and/or include in contracts with the data recipient standard data transfer sub-sections (see <http://tinyurl.com/fu6zl> for examples).

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2. CLIENT PROVIDES SAMPLE FRAME

2.1 Security

The Seventh Data Protection Principle requires that where a data controller uses a data processor to process data on its behalf it must choose a contractor who can offer appropriate safeguards. This condition applies to all stages of the research process including interviewing.

It should be noted that any breach of the Act that occurs while personal data is held by researchers, on a client's behalf, e.g. a list supplied by a client for sampling purposes, would result in the **client** being liable for the breach. In serious cases clients would have to answer to the Information Commissioner or the courts. In addition any compensation that might have to be paid to a data subject/respondent as a result of a breach of the Act by researchers would result in the owner of the data (the client) paying the compensation. Therefore it is essential that researchers ensure that security is adequate to meet their client's and the Act's needs.

Researchers must offer sufficient assurances that they have appropriate technical and organisational measures in place to safeguard the personal data passed to them for processing. Any agreement to receive data from a client to researchers must be evidenced in writing.

Researchers should consider the following checklist regarding security when assessing whether their technical and organisation measures are appropriate:

- Are the automated systems protected by a level of security appropriate to the data held?
- Are technical measures in place to restrict access to systems holding personal data?
- Are technical measures in place to secure data during transit (e.g. to subcontractors and interviewers)?
- How is the data stored by your sub-contractors and interviewers – is it adequate and appropriate?
- Are the premises on which the data is held secure?
- Is access to the premises restricted?
- If the data is held on non-automated systems e.g. paper files, discs, microfilm, and microfiche, is access still restricted or secure?
- Are copies of printouts, obsolete back-up tapes etc disposed securely?

- Is obsolete hardware and software from which data could be recovered disposed of securely?
- Is there an auditable data retention and destruction policy?
- Are staff trained and made aware of their responsibilities to safeguard the personal data?

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2.2 Data Screening

In instances where clients supply researchers with data for sampling, the following must be considered:

- The classification of data subjects to be included on a list supplied by the client;
- Whether the list includes ex-directory numbers (for a telephone survey);
- Ascertain when the list was last cleaned;
- Any problems with the list;
- Any pre-existing “opt outs” permissions that the client has must be reviewed. There is no legal requirement for market and social research to be included in the opt out permissions. However if a client has decided to include market and social research as an opt out, the rights of the data subjects must be respected and all those who have indicated they do not wish to be contacted for market and social research must be screened out of the sample provided to the researcher;
- There is no legal requirement to screen research samples against the preferences services (such as the Telephone Preference Service) when conducting research. However clients may have a policy regarding whether they wish to contact such individuals and this should be investigated at the proposal planning stage;
- Where the project is for a non research purpose, then the sample must be fully screened firstly for opt-outs for direct marketing held on the database and secondly against the Direct Marketing Association’s preference service databases.

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2.3 Sub-contractors

The requirement of ensuring personal data is held securely is also relevant when data is passed to sub-contractors. The security measures detailed in section C sub-section 2.1 should be considered before passing data to sub-contractors.

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3. DATA COLLECTION

3.1 Qualitative Recruitment & Quantitative Interviewing

A key requirement of the Data Protection Act 1998 is that respondents are informed about the research study to which they are invited in a clear and unambiguous way. They must not be misled into agreeing to participate in the research. Points to remember:

- It must be made clear who the data collector is and for whom the data is being collected e.g. by a recruiter or an interviewer on behalf of a research agency or a client. All recruiters or interviewers, whether working on the telephone, via email or face-to-face, must make it clear who will be conducting the group, depth or interview and who will “own” the personal data.- this could be either the agency or the client. (For example one approach could be providing the information in the preamble to a survey: ‘Good morning, I am working for XYZ research company on behalf of ABC Ltd. We are conducting a market research survey about your attitudes as a customer of ABC Ltd.....’).

During the qualitative recruitment process:

- Respondents must be informed of the subject(s) of the discussion or interview as precisely as possible compatible with the objectives of the study;
- Respondents must be notified beforehand if a qualitative discussion is to take place in viewing facilities and when it is to be recorded. All documentation given to the respondents (invitations etc) must always make reference to audio and visual recording;
- When sensitive data (as defined in the Act – see Section A definition 10) has been collected extra care should be taken to ensure that unauthorised individuals do not access the data. Measures such as adopting encryption measures on CAPI machines should be considered;

- When obtaining the respondent's consent for recording (e.g. digital, tape and video data collection) the purpose of making the recording (e.g. for research purposes) must be stated;
- When recruitment or interviewing is conducted from lists, it is incumbent on the interviewer/recruiter to inform any respondent who requests the information, the primary source of a list;
- In instances where a client supplies a data list and the client does not wish their identity to be revealed, because it would adversely affect the research for respondents to have such prior knowledge, the researcher can agree to reveal the identity at the end;
- If a respondent at any stage withdraws their consent e.g. at the end of a group discussion, the respondent's contribution to the research must be suppressed from the final analysis and reporting;
- Any people observing a group must be made aware that the content of the discussion contains personal data and should not be disclosed in any way that could identify a particular individual participant;
- Any transcripts or tapes must be used for confidential research purposes only, unless prior permission is gained from respondents. If the data is required for any other purpose then the project must adhere to the conditions described within the MRS regulations for Using Research Techniques for Non-research Purposes;
- If a subject access request is received for recorded data the information can be supplied in alternative formats (such as a transcript) unless all those included in the recording have given their consent for the recorded information to be released.

In the case of observation studies, where no specific invitation to attend has been given, the researcher must follow the CCTV Code of Practice produced by the ICO (for full details of the code see www.ico.gov.uk).

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3.2 Security

The Data Protection Act 1998 requires researchers and their sub-contractors to take responsibility for the security of personal data provided to them. This has implications for all material where personal information has been supplied and where this is tied to a specific individual such as on a recruitment questionnaire, self-completion questionnaire, pre-placed

materials or any other documentation that has been completed by an interviewer, recruiter or respondent.

Once data has been collected and received the following points should be considered:

- **Client customer lists:**
 - These must be stored securely during use;
 - All hard copy and electronic address lists must be: be stored securely; destroyed; shredded; or returned to the client.
- **Questionnaires/documentation with identifiable respondent data:**
 - These must be stored securely during use;
 - Questionnaires must never be handed to the client, either during or after an interview without the express permission of the respondent;
 - Where a researcher is a data controller they must be aware of where documentation such as questionnaires are held. Respondents could ask for access to such information if it is in an identifiable format, and it would be incumbent on the researcher to supply it.

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3.3 Sample Cleansing

If a supplied list contains incorrect respondent information for example an incorrect address or telephone number, or if they have died, then this information should be fed back to the client. It is incumbent on the interviewer/recruitment agency, and in turn the researcher, to inform clients that the data is incorrect but in the case of incorrect addresses the corrected data cannot be supplied without the express permission of the respondent (the Act does not cover those who have died and therefore this information can be fed back).

- Details of incorrect data should be fed back to clients as soon as possible;
- Clients have a responsibility under the fourth data protection principle to ensure that data is accurate and up-to-date. If a sample frame supplied by a client contains a high number of incorrect records the researcher should recommend that the client conduct a data cleansing exercise;

- 'Gone away' information collected during a research project should not be used for other purposes (e.g. a utility company cannot use this information to build a database for marketing purposes);
- Clients can also request a list of those who have been contacted, solely to place markers on their database to prevent over researching individuals – but these markers must be used for research purposes only;
- Details of specific dissatisfactions/complaints can be fed back to clients, with the consent of respondents, for resolution. These will be fed back by the researcher separately from the research findings. The information must not be used for any other purpose.

See Appendix 3 for full details of the disclosure rules.

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3.4 Interviewer Briefings

It is important that those who conduct the research (e.g. the interviewers) are aware of any data protection implications as a result of a data collection exercise.

Listed below are a number of points to consider when drafting a briefing to interviewers:

- Source of the list – can the source of the list be revealed?
- Client identification – does the client wish to remain anonymous? Are the interviewers aware of their requirement to reveal the source if the sample is from either a purchased list (e.g. from Dun & Bradstreet) or a client's database?
- Identifiable data – is identifiable data to be passed back to a client? Is the interviewer aware of this to ensure they do not mislead the respondent during recruitment?
- Incorrect data – does the interviewer know what they should do if incorrect data is found?
- If telephone research – does the list contain ex-directory numbers? Has it been screened against the TPS?
- Security of the data – are procedures in place to ensure the data is held securely whilst off-site?
- Return of the data – are procedures in place to ensure the safe return of the data?

- Recording of the interview – the interviewer will need to tell the respondent in advance if this is to take place. (In instances where recording is for **quality control purposes only** the respondent does not need to be informed although the interviewers must be informed.)

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3.5 Observation Techniques

In the case of observation studies, where no specific invitation to attend has been given, the researcher must follow the CCTV Code of Practice produced by the ICO (for full details of the code see www.ico.gov.uk).

The main points from this code are:

- Recording equipment should be sited so that it only monitors areas intended for surveillance;
- Signs should state details of the individual/organisation responsible for the surveillance (including contact information) and its purpose;
- The quality of the recorded image should be appropriate to meet the purpose of the surveillance;
- Cameras should be situated in areas appropriate for the purpose of the surveillance;
- Images should not be retained for longer than is necessary;
- Disclosure of recorded images to third parties should only be made in limited and prescribed circumstances and with the individual's consent;
- Adequate security measures must be in place to ensure against any unauthorised processing, loss, destruction or damage of the data.

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PROCESSING, ANALYSIS, REPORTING AND STORAGE OF DATA

4.1 Security and Storage

All identifiable data must be held securely without any unauthorised access. If a respondent suffers either distress or damage as a result of data being used in an inappropriate manner the respondent can claim for compensation.

If data is held off-site at an archive storage facility the security measures must be appropriate and adequate to meet the security needs of the client data stored.

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4.2 Subject Access

When researchers hold respondent information in an identifiable format, the respondents have the right to see the personal data held about them. This relates to data held on computer files, manual data (such as questionnaires) and any audio/video images. The process of respondents requesting data held about them is known as a "subject access request". When data is held in an unidentifiable format the data falls outside the definition of personal data and thus subject access rights do not apply.

- If a subject access request is received a researcher may have to comply and provide copies of all identifiable data held about a respondent. If the task would be of a disproportionate effort and costly to fulfil a researcher may not have to satisfy the request;
- For a subject access request personal data does not have to be supplied in the same form as it was collected e.g. a transcript of a recorded group may be supplied rather than the recorded data;
- When providing information about subject access requests it should state that it is only necessary to meet the requirements of the request if it is received in writing. There is a timescale in which the request must be responded to (40 days from the written request) and the data controller can request more information from the data subject in order to clarify their subject access request before the 40 day time period legally begins;
- The 1998 Act permits a small fee of no more than £10 can be charged by the data controller for the subject access request. It is at the discretion of the Data Controller if a fee is to be charged and this should form part of a client's and/or researcher's policy on data protection;

- A subject access request does not have to be met if the results or any resulting statistics are not available in a form which identifies data subjects. While data is stored in an identifiable format respondents have the right of access to the data;
- Researchers should clearly label and store project data (includes manual and tape data held) to ensure that information can be retrieved on receipt of a subject access request.

Researchers may decide to remove all identifiers from their data. In such instances the researcher should formulate a policy on when and how the identifiable data is to be stripped away. It should be noted that if the data is to be anonymised this applies not only to the manual data and the current database, but also to any back-up records held.

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4.3 Respondent Identification

The identity of respondents and/or the use of attributable comments can only be used with the express permission of the respondent. Points to consider:

- Questionnaire text must be clear when gaining permission from respondents;
- Information can only be used for research purposes if it was on this basis that it was collected;
- Respondents must not be harmed as a result of using data in this way;
- Contracts with clients must contain sub-sections that restrict them from using the data for purposes other than those stated at the time of data collection.

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4.4 Release of Primary Data

Data can be transferred to third parties only with the consent of the respondents at the time of the initial data collection.

If the data is to be transferred outside of the European Economic Area the respondents must have consented to this or data transfer sub-sections must be incorporated into any written contract.

For releasing audio, video recordings or transcripts to clients :

- All individuals recorded must have consented to the recording or the transcribing, and the subsequent release of the data to the third party and the purpose to which the recording will be put by the third party;
- If an individual withdraws consent after the group or interview takes place, the researcher must not pass the data to the client;
- When primary data is released it must be labelled with the details on the purposes for which it can be used;
- The recipient of personal data must not use it for any purpose other than that for which it was collected;
- Such conditions should be stated in some form of written contract between the researcher and client.

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5. DESTRUCTION OF DATA

5.1 Disposal & Return of Data

For quality standard purposes it is only necessary to keep primary data which is required for the analysis of the data and report preparation. Therefore for data which has been extracted during a research project (e.g. recruitment lists), which is not part of the data analysed for a project, the storage requirements do not apply.

All hard copy and electronic address lists must be held securely until destruction.

Researchers should ensure that similar procedures are in place for any data held by sub-contractors involved in a project (e.g. interviewers and recruiters).

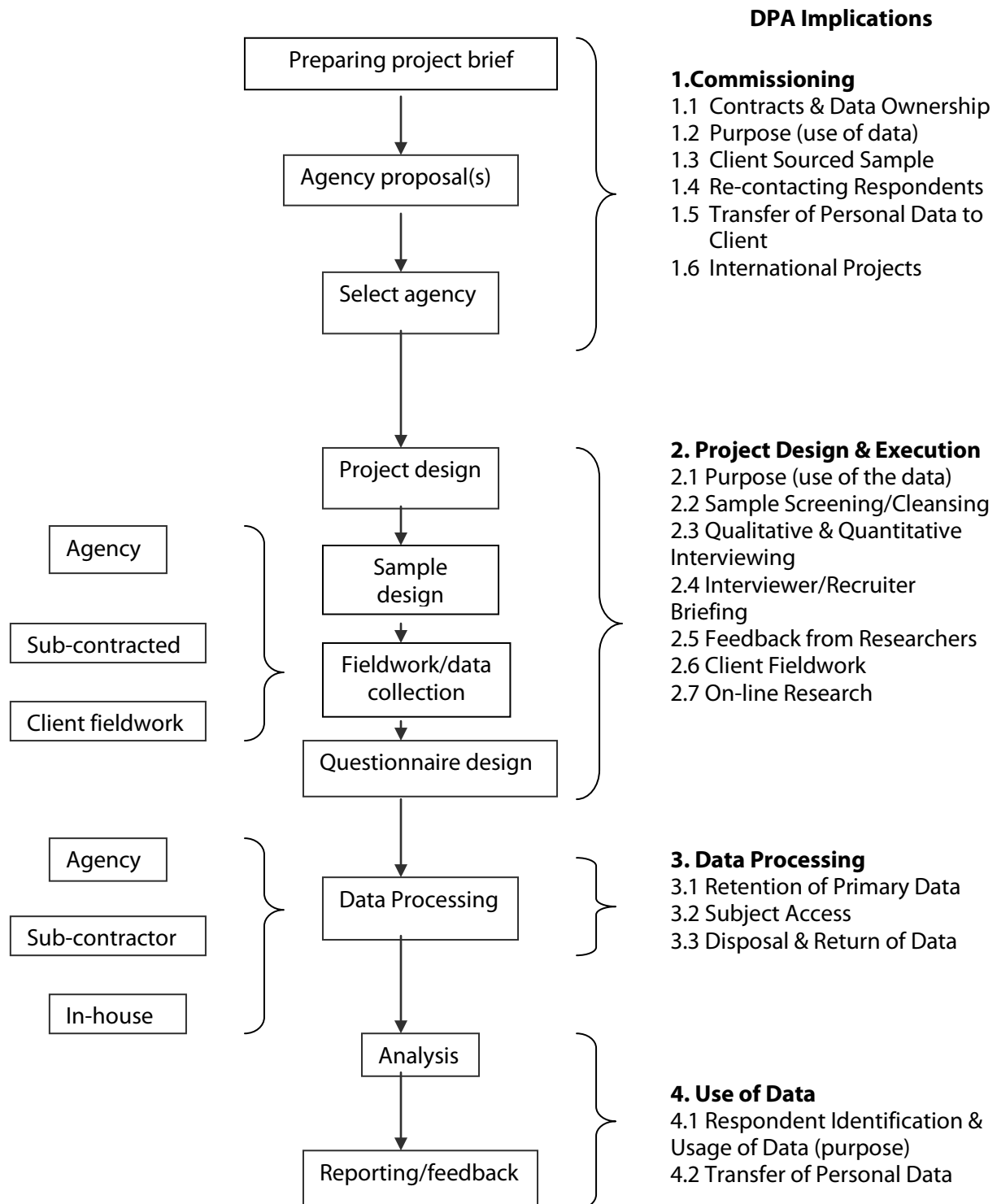
Researchers should ensure that the destruction of the data is adequate for the confidentiality of the data being destroyed. For example any data which contains personal data should be confidentially shredded.

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SECTION C: RESEARCH PROJECT PROCESSES - CLIENT

The following chart covers the research project process from a client perspective. Each of the key data protection implications is then described within the numbered sub-sections.

Fig 3: Data Protection Act 1998 and the (Client) Research Process



1. COMMISSIONING

At the time of preparing a project brief and reviewing agency proposals, several factors must be considered to ensure that the data protection requirements have been met. Depending on whether clients are supplying data for sampling or it is supplied from another source will dictate how the following will be applicable for any project.

1.1 Contracts & Data Ownership

- Data controllers should always draw up legally enforceable contracts before releasing data to researchers (or data processors). Client organisations should have standard paragraphs covering the appropriate issues (see Appendix 4 for guidance on contracts).

The Act requires that agreements, preferably a legal contract, with data processors be evidenced in writing. The following are some action points to consider if you, or a research supplier acting on your behalf, are commissioning a data processor:

- Prepare clear and concise standard data protection paragraphs;
- Review existing contracts with subcontractors to ensure that they accept responsibility for any liabilities caused by their activities;
- Select subcontractors who can meet your standards.

Clients have data protection obligations when conducting research. When clients supply data for a sample frame the following conditions apply:

- The client must have completed their annual notification with the Information Commissioner's Office (ICO);
- The notification must ensure that data is used for "research" purposes. The notification details can be checked via the Notification Register on the ICO website (www.ico.gov.uk);
- If the project includes data collection for purposes other than purely for confidential survey research (such as direct marketing) the client must include this additional purpose(s) in the Notification;
- Clients should check that the research supplier is aware of their responsibilities (and those of any sub-contractors) under the Data Protection Act 1998;
- Clients should ensure that contract/terms and conditions contain paragraphs that adequately cover the data protection responsibilities of research suppliers and any

subcontractors, such as: the need to ensure that any personal data provided by clients (e.g. customer records used for sampling) will be securely held; not used for any purpose other than as specified by the client in undertaking the specific project; destroyed or returned to the client once the project has been completed;

- Clients need to consider whether or not research suppliers/sub-contractors are likely to become joint (with the client) data controllers of any client supplied data, for example, a personalised database containing customer details plus research findings and ensure that this is clearly defined and reflected within the contract;
- Data can only be transferred to third parties, for their own use, once consent has been gained from the data subject. This is not applicable in instances where a client passes a sample frame to a researcher on condition that the data is being passed for the completion of a contracted research project only. At the planning stage consideration should be given if the research data at a personal level is to be shared with more than one client and the appropriate explicit permissions incorporated within the questionnaire to allow the data to be shared;
- Conditions for transfer are actually very limited and specific. There are certain protocols, or legislation, covering the public sector that enables personal data held within one public body, or elsewhere, to be shared with another public body. One or more of these may apply to sharing or disclosing personal data for research sampling purposes.

(See the British Standards Institute (BSI) Guide to Data Controller and Data Processor Contracts (2001) for more details).

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1.2 Purpose (use of data)

Clients should clearly state within brief if personal data collected within a project is to be used for purposes other than confidential research (see *MRS Regulations for Using Research Techniques for Non-Research Purposes*).

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1.3 Client Sourced Sample

It should be noted that any breach of the Act that occurs while personal data is held by a research supplier, on a client's behalf, e.g. a list supplied by a client for sampling purposes, would result in the **client** being liable for the breach – unless a contract has been agreed

where the research supplier accepts responsibility. In serious cases clients would have to answer to the Information Commissioner or the courts. In addition any compensation that might have to be paid to a data subject/respondent as a result of a breach of the Act by a research supplier would result in the owner of the data (the client) paying the compensation. Therefore it is essential that clients check that research supplier have adequate security processes to meet clients' and the Act's needs.

If a client owned file or database of customers is to be used for sampling purposes, then clients need to consider the following:

- The Notification covers market research and that appropriate safeguards are in place within the contract to cover security and prevent misuse by third parties (see Appendix 2 for Notification procedures);
- If data is to be passed back to the client, then this should be specified;
- If the personal data from the research is to be used for any purpose other than research then the sample file will need to be screened against any appropriate lists such the Mail and Telephone Preference Services files or to respect any relevant 'do not contact' markers on the client file;
- In instances where a client has supplied their own database for sampling the respondent has the legal right to know the source of the data if it is requested.

If sub-contractors (e.g. fieldwork agencies, freelance recruiters, data processors etc) are to be used then only those contractors who can offer appropriate safeguards (for security etc) must be retained. This condition applies to all stages of the market research process including interviewing.

- Research supplier must offer sufficient assurances that they have appropriate technical and organisational measures in place to safeguard the personal data passed to them for processing;
- Any agreement to send data from a client to a research supplier must be evidenced in writing;
- Clients need to consider how to respond if any respondents drawn from a client supplied list query the right to transfer their details to an agency to use for research purposes. The client Notification covering the source must include research;

- Care should be taken if known ex-directory numbers are to be included in telephone research; any relevant opt-outs should be respected. Best practice would be to screen them out when selecting the sample, but otherwise interviewers should be briefed on how to respond to any queries/complaints from contacts;
- If one or more separate client organisations or legal entities (for example, separate companies within a group) are planning a joint survey using samples drawn from their respective databases, then personal data about respondents cannot be shared across these entities without the consent of respondents. This only applies to attributable data. It is therefore preferable if the merging is undertaken by the research supplier.

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1.4 Re-contacting Respondents

The Data Protection Act 1998 specifies a number of conditions that must be met before processing is considered “fair” (the first data protection principle). One of the requirements is that respondents are aware of the likely consequences of participating in a data collection exercise. If respondents’ details are, or likely, to be used for further interviews (apart from quality control checks) to do with a topic (or where information collected in an initial interview could result in them being re-selected for a further interview), the respondent must be made aware of this at the initial interview and given the option not to be re-contacted. Care should be taken to ensure that ‘soft’ refusals (e.g. ‘I’m busy now, could you call later?’) can be clearly differentiated from ‘hard’ refusals (e.g. ‘I don’t want to be interviewed’) when identifying legitimate call-back situations.

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1.5 Transfer of Personal Data to Client

Data Protection legislation is only applicable to data that identifies an individual. Aside from information such as name, address, national insurance number, email address or telephone number, this also relates to other information which reviewed together could identify an individual e.g. job title and employer.

At the planning stage, clients must discuss with research suppliers whether identifiable data is to be passed to them. Identifiable data can be collected and passed to a client during a market research exercise on the condition that it is used only for the purpose for which it was collected (e.g. market research purposes), and, if the data is collected under the name of the research supplier the respondent must have given their consent to this transfer.

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1.6 International Projects

Any identifiable data sent outside of the EEA requires one of the following conditions:

- the country has been approved by the European Commission as having adequate levels of data privacy legislation;
- contract with the receiver that they have adequate data security to meet the requirements of the Data Protection Act 1998;
- consent of the data subject;
- if the recipient is a US company, they have signed up to the US “Safe Harbor” agreement (see www.export.gov/safeharbor/ for more details);
- The organisation must always ensure adequate security of personal data during storage and transfer. Particular care is required when personal data is stored or transferred via the Internet.

Clients should:

- agree with the research supplier if data is to be transferred;
- define where data is to be transferred;
- include appropriate permissions, if necessary, in questionnaires to allow data transfers to take place and/or include in contracts with data recipients standard data transfer sub-sections (see <http://tinyurl.com/fu6zl> for examples).

Clients based in the EEA should note that if they are registered as data controllers for personal data concerning non-EEA citizens (e.g. residents in non-EEA countries), then the EU Directive legislation applies to any research surveys conducted amongst them. Similarly, if an organisation has its registered offices outside the EEA, but has a formal presence in the EEA (e.g. regional office), then the Directive covers the collection of any personal data within the EEA.

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2. PROJECT DESIGN & EXECUTION

2.1 Purpose

All research projects need to include a clear statement of the purpose (i.e. 'market research', and what this means in terms of protecting the identity of the respondent).

For non research purpose projects, the data collection tool, e.g., questionnaire, must include a statement that details any additional purposes that the data will be used for. If direct marketing is one such purpose then a question offering the respondent to 'opt out' of this purpose must be included.

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2.2 Sample Screening/Cleansing

In instances where a client supplies a research supplier with data for sampling, the following must be considered:

- The types of data subjects (e.g. business or private customers; adults or children etc) included on client supplied lists;
- Use of personal data held by other divisions within an organisation, or subsidiaries, (e.g. a customer sample drawn from multi-sources) may require the prior permission of the data subjects concerned if any of the sample sources used are not Notified for market research purposes;
- Whether the list includes ex-directory numbers for a telephone survey (see 1.3 for further guidance);
- Ascertain when the list was last cleaned;
- Any known problems with the list;
- Any pre-existing "opt outs" permissions that are present in the file must be reviewed. There is no legal requirement for market or social research to be included in the opt out permissions. However if a client decides to include market or social research as an opt out, the rights of the data subjects must be respected and all those who have indicated they do not wish to be contacted for market research must be screened out of the sample provided to the research supplier;

- There is no legal requirement to screen research samples against the preferences services (such as the Telephone Preference Service) when conducting research. However clients may have a policy regarding whether they wish to contact such individuals and this should be investigated at the proposal planning stage;
- Where a project is for a non research purpose, then samples must be fully screened firstly for opt-outs for direct marketing held on the database and secondly against the Direct Marketing Association's preference service databases.

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2.3 Qualitative & Quantitative Interviewing

A key requirement of the Data Protection Act 1998 is that respondents are informed about the research study to which they are invited in a clear and unambiguous way. They must not be misled into agreeing to participate in the research. Points to remember:

- It must be made clear who the data collector is and for whom the data is being collected e.g. by a recruiter or an interviewer on behalf of a research agency or a client. All recruiters or interviewers, whether working on the telephone, via email or face-to-face, must make it clear who will be conducting the group, depth or interview and who will "own" the personal data - this could be either the agency or the client. (For example one approach could be providing the information in the preamble to a survey: 'Good morning, I am working for XYZ research company on behalf of ABC Ltd. We are conducting a market research survey about your attitudes as a customer of ABC Ltd.....').

During the qualitative recruitment process:

- Respondents must be informed of the subject(s) of the discussion or interview as precisely as possible compatible with the objectives of the study;
- Respondents must be notified beforehand if a qualitative discussion is to take place in viewing facilities and when it is to be recorded. All documentation given to the respondents (invitations etc) must always make reference to audio and visual recording;
- When sensitive data (as defined in the Act– see Section A definition 10) has been collected extra care should be taken to ensure that unauthorised individuals do not access the data. Agencies should consider adopting encryption measures on CAPI machines;

- When obtaining the respondent's consent for recording (e.g. tape and video data collection) the purpose of making the recording (e.g. for research purposes) must be stated;
- When recruitment or interviewing is conducted from lists, it is incumbent on the interviewer/recruiter to inform any respondent who requests the information, the primary source of a list. Where a client supplies a data list and the client does not wish their identity to be revealed, because it would adversely affect the research for respondents to have such prior knowledge, the researcher can agree to reveal the identity at the end;
- If a respondent at any stage withdraws their consent e.g. at the end of a group discussion, the respondent's contribution to the research must be suppressed from the final analysis and reporting;
- Any people observing a group must be made aware that the content of the discussion contains personal data and should not be disclosed in any way that could identify a particular individual participant;
- Any transcripts or tapes must be used for confidential market research purposes only, unless prior permission is gained from respondents. If the data is required for any other purpose then the project must adhere to the conditions described within the MRS regulations on Using Research Techniques for Non-Research Purposes;
- If a subject access request is received for recorded data the information can be supplied in alternative formats (such as a transcript) unless all those included in the recording have given their consent for the recorded information to be released.

In the case of observation studies, where no specific invitation to attend has been given, the researcher must follow the CCTV Code of Practice produced by the ICO (for full details of the code see www.ico.gov.uk).

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2.4 Interviewer/Recruiter Briefing

The Data Protection Act 1998 requires researchers and their sub-contractors to take responsibility for the security of personal data provided to them. This has implications for all material where personal information has been supplied and where this is tied to a specific individual such as on a recruitment questionnaire, self-completion questionnaire, pre-placed

materials or any other documentation that has been completed by an interviewer, recruiter or respondent. Clients should therefore check that interviewers working on projects are adequately briefed about their data protection responsibilities. Therefore, clients need to ensure that contracts with any research suppliers or other data processors covers this issue, including the following points:

Once data has been collected and received the following points should be considered:

- Client customer lists must be stored securely during use:
 - All hard copy and electronic address lists must be: stored securely; destroyed; shredded; or returned to the client. The information contained within them must not be used by interviewers to help recruitment of respondents for future projects for other clients (i.e. to build respondent recruitment lists/databases).
- If recruiters are used to recruit respondents:
 - The personal data they collect can only be used for the contracted research project and for no other future projects;
 - Questionnaires/documentation with identifiable respondent data must **never** be handed to the client, either during or after an interview without the express permission of the respondent.

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2.5 Feedback from Research Suppliers (inc Sample Cleansing)

If supplied lists contain incorrect information relating to respondents, for example incorrect address or telephone numbers, or if they have died, then this information can be fed back to clients. It is incumbent on the interviewer/recruitment agency, and in turn the research supplier, to inform clients that data is incorrect but in the case of incorrect addresses the corrected data cannot be supplied without the express permission of respondents – that is, research suppliers can tell clients that addresses etc appear to be incorrect, but clients are responsible for finding out the correct information and amending their database. This is because under the 1998 Act it is the responsibility of the data controller to ensure that the information held in their databases is accurate and up-to-date. The Act does not cover those who have died and therefore this information can be fed back.

- Details of incorrect data must be fed back to clients as soon as possible;

- Clients have a responsibility under the fourth data protection principle to ensure that data is accurate and up-to-date. If a sample frame owned by a client contains a high number of incorrect records then the client should conduct a data cleansing exercise;
- 'Gone away' information collected during a research project should not be used for other purposes (e.g. a utility cannot use this information to build a database for marketing purposes);
- Clients can also request a list of those who have been contacted, solely to place markers on their database to prevent over researching individuals – but these markers must be used for research purposes only;
- Details of specific dissatisfactions/complaints can be fed back to clients, with the consent of the respondent, for resolution. These will be fed back by research suppliers separately from the research findings. The information must not be used for any other purpose.

See Appendix 3 for full details of the disclosure rules.

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2.6 Client Fieldwork

Clients undertaking their own field work should also be familiar with Section B of this guideline.

Listed below are a number of points to consider when drafting a briefing to interviewers:

- Source of the list – can the source of the list be revealed?
- Client identification – does the client wish to remain anonymous? Are the interviewers aware of their requirement to reveal the source if the sample is from either a purchased list (e.g. from Dun & Bradstreet) or a client's database?
- Identifiable data – is identifiable data to be passed back to a client? Is the interviewer aware of this to ensure they do not mislead the respondent during recruitment?
- Incorrect data – does the interviewer know what they should do if incorrect data is found?
- If telephone research – does the list contain ex-directory numbers? Has it been screened against the TPS?

- Security of the data – are procedures in place to ensure the data is held securely whilst off-site?
- Return of the data – are procedures in place to ensure the safe return of the data?
- Recording of the interview – the interviewer will need to tell the respondent in advance if this is to take place. (In instances where recording is for **quality control purposes only**, such as in telephone interviewing, the respondent does not need to be informed although the interviewers must be informed.)

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2.7 On-line Research

If a client undertakes its own on-line research, then the web sites must contain sufficient information regarding the research policy. The Information Commissioner has produced a set of general guidelines for company web sites and the MRS and ESOMAR have developed guidelines covering research (see respective websites for details).

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3. PROCESSING, ANALYSIS, REPORTING AND STORAGE OF DATA

3.1 Retention of Primary Data

Once data collection has taken place the security of the data should be maintained:

- All identifiable data must be held securely without any unauthorised access. If a respondent suffers either distress or damage as a result of data being used in an inappropriate manner the respondent can claim for compensation;
- If data is held off-site at an archive storage facility the security measures must be appropriate and adequate to meet the security needs of the client data stored.

Clients should ensure that research suppliers do not retain primary data (e.g. questionnaires) longer than is absolutely necessary:

- Clients and research suppliers should agree a data security, retention and destruction policy within original contracts and these conditions must be met;
- An example of a retention period: for an ad hoc project it may be possible to destroy personal data after three months; for respondents who are no longer on a continuous panel, then the period may need to be longer.

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3.2 Subject Access

When clients or their research suppliers hold respondent information in an identifiable format, respondents have the right to see the personal data held about them. This includes any data held on computer files, manual data (such as questionnaires) and any audio/video images. The process of respondents requesting data held about them is known as a “subject access request”. When data is held in an unidentifiable format the data falls outside the definition of personal data and thus subject access rights do not apply.

- If a subject access request is received a client or their research suppliers may have to comply and provide copies of all identifiable data held about a respondent. If the task would be of a disproportionate effort and costly to fulfil for either the research suppliers or the client they may not have to satisfy the request;

- For a subject access request personal data does not have to be supplied in the same form as it was collected e.g. a transcript of a recorded group may be supplied rather than the recorded data;
- When providing information about subject access requests it should state that it is only necessary to meet the requirements of the request if it is received in writing. There is a timescale in which the request must be responded to (40 days from the written request) and the data controller can request more information from the data subject in order to clarify their subject access request before the 40 day time period legally begins;
- The 1998 Act permits a small fee of no more than £10 can be charged by the data controller for the subject access request. It is at the discretion of the Data Controller if a fee is to be charged and this should form part of a client's and/or agency policy on data protection;
- A subject access request does not have to be met if the results or any resulting statistics are not available in a form which identifies data subjects. While data is stored in an identifiable format respondents have the right of access to the data;
- Research suppliers should clearly label and store project data (includes manual and tape data held) to ensure that information can be retrieved on receipt of a subject access request.

Research suppliers may decide to remove all identifiers from their data. In such instances the research supplier should formulate a policy on when and how the identifiable data is to be stripped away. It should be noted that if the data is to be anonymised this applies not only to the manual data and the current database, but also to any back-up records held.

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3.3 Disposal & Return of Data

Contracts with research suppliers should clearly specify whether any personal data supplied by clients should be destroyed or returned to the client.

For quality standard purposes it is only necessary for research suppliers to keep primary data which is required for the analysis of the data and report preparation. Points to note are:

- All hard copy and electronic address lists must be held securely by the research supplier until either these are returned to clients or destroyed by the research supplier;

- Clients should check that research suppliers ensure that similar procedures are in place for any data held by sub-contractors involved in a project (e.g. interviewers and recruiters);
- Clients should ensure that the destruction of the data is adequate for the confidentiality of the data being destroyed. For example any data that contains personal data should be confidentially shredded;
- Where a permission to re-interview question has been included, the personal data collected in the original interview may need to be retained until after any subsequent contact has been made.

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4. USE OF DATA

4.1 Respondent Identification & Data Usage (Purpose)

Tools used for data collection, such as questionnaires, must be sufficiently clear to ensure there was no ambiguity when gaining permission from respondents.

- The identity of respondents and/or the use of attributable comments can only be used with the express permission of the respondent;
- Clients must not use data for purposes other than those stated to respondents at the time of data collection, and any opt-outs must be respected (non research purpose projects). In particular, data collected for research purposes only, cannot be used for any other purpose (e.g. staff training, database enhancement, list building etc);
- Respondents must not be harmed as a result of using data for non-research purposes (e.g. during a banking customer satisfaction interview a respondent criticises the performance of a particular member of staff. These comments are fed back to the individual who then confronts the customer when they next visit the branch);
- Care must be taken if data from research projects are used to develop models to ensure that individual respondents cannot be identified. For example, it could be possible to identify an individual customer at full post-code level:
 - if they were the only customer within that postcode;
 - if the unique characteristics of customers within a postcode, such as purchasing behaviour enabled individuals to be identified.
- Particular care is needed when using samples drawn from small universes.

BACK TO CHART

4.2 Transfer of Personal Data

Data can be transferred to third parties only with the consent of respondents at the time of the initial data collection.

- If the data is to be transferred outside of the European Economic Area (EEA) respondents must have consented to this or data transfer paragraphs must be incorporated into any written contract (see section C paragraph 1.6 for details);

- Transfers of personal data (e.g. customer data) from one legal entity to another within the same overall company, or group of companies, may require prior permission from the individuals concerned;
- For digital, audio, video recordings or transcripts released to clients:
 - All respondents recorded must have consented to the recording or the transcribing, and the subsequent release of the data to the third party and the purpose to which the recording will be put by the third party;
 - If a respondent withdraws consent after the group or interview takes place, the research supplier must not pass the data to the client;
 - When primary data is released it must be labelled with the details on the purposes for which it can be used;
 - The recipient of personal data must not use it for any purpose other than that for which it was collected ;
 - Such conditions should be stated in some form of contract between the client and the researcher.

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Appendix 1

DATA PROTECTION ACT 1998: PRINCIPLES, DEFINITIONS AND NOTIFICATION PROCEDURES

PRINCIPLES

1. Personal data shall be processed fairly and lawfully and, in particular, shall not be processed unless:
 - at least one of the conditions in Schedule 2³ of the Act is met; and
 - in the case of sensitive personal data , at least one of the conditions in Schedule 3⁴ is also met.
2. Personal data shall be obtained only for one or more specified and lawful purposes, and shall not be further processed in any manner incompatible with that purpose or other purposes.
3. Personal data shall be adequate, relevant and not excessive in relation to the purpose or purposes for which they are processed.
4. Personal data shall be accurate and, where necessary kept up to date (with every reasonable step being taken to ensure that data that are inaccurate or incomplete, having regard to the purpose(s) for which they were collected or for which they are being further processed, are erased or rectified).
5. Personal data processed for any purpose or purposes shall not be kept for longer than is necessary for that purpose or those purposes.
6. Personal data shall be processed in accordance with the rights of data subjects under this Act.

³ Additional conditions known as schedule 2 and schedule 3 have been added to the first principle. Schedule 2 sets out the basis on which the collection and use of data is permitted. They are,

- the individual agrees to the processing
- the processing is necessary
 - for the performance of a contract
 - for compliance with a legal obligation
 - to protect the vital interests of the individual
 - for the exercise of a public function in the public interest
 - for the data controller's or a third party's legitimate interest unless prejudicial to the interests of the individual.

⁴ Schedule 3 of the first principle adds further conditions on processing if the data is "sensitive". See Section B for full details.

7. Appropriate technical and organisational measures shall be taken against unauthorised or unlawful processing of personal data and against accidental loss or destruction of, or damage to, personal data.
8. Personal data shall not be transferred to a country or territory outside the European Economic Area unless that country or territory ensures an adequate level of protection for the rights and freedoms of data subjects in relation to the processing of personal data.

Appendix 2

NOTIFICATION PROCEDURES

The full procedures are described within *The Data Protection Act 1998 & Market Research: Guidance for MRS Members*, Appendix 1. The following notes contain the key points from this appendix.

Notification is the process of informing the Information Commissioner of processing which is being conducted. Notification is a statutory requirement and replaced the previous responsibility for registration under the Data Protection Act 1984.

All organisations that process data must adhere to the Data Protection Act 1998 even if exempt from some or all of the data protection principles. Failing to notify activities to the ICO will not exclude individuals and organisations from adhering to the requirements of the Act.

Market researchers are not exempt from notification.

Organisations must notify with the ICO once a year. Notification currently costs £35 a year. To notify two forms (Part 1 and 2) must be completed and these ensure that general descriptions of the data held, the purposes and the recipients of the data are detailed for your organisation.

Notification must be completed directly with the ICO and this can be done by either printing off the notification forms from the ICO website or by contacting the Notification helpline to request the forms. The Notification register is in the public domain and details can be checked via www.ico.gov.uk

Detailed below is a guide on the forms and the kinds of information that will need to be detailed.

PART 1

Data controller – This should be the legal title of the individual or organisation. For example,

- Sole Trader – the full name of the individual e.g. Jane Catherine Doe
- Partnerships – the trading name of the partnership e.g. Doe & Co
- Limited or public limited companies – the full name of the company e.g. Doe Ltd
- Group of companies – these can not submit a single notification. Each data controller (each of the individual companies) must notify separately

Data controller address – For limited companies this is the registered address. For the remainder it should be the principal business address where the ICO can contact you.

Company registration number – The completion of this is optional.

Contact details – This does not appear on the public register but must be completed to allow the ICO to contact you.

A description of the processing of personal data – This is a general overview of the type of processing which is being conducted by your organisation.

For each purpose for processing you need to complete the following details,

PURPOSE: Most organisations will be processing data for a number of purposes and therefore each of these would need to be detailed with the data subjects, classes, recipients and transfers detailed for each. A list of standard purposes and descriptions are provided. Whenever possible this should be used.

DATA SUBJECTS: These are the individuals about whom the personal data is held. A standard list is provided and this must be used.

DATA CLASSES: This is the type of personal data which is held about the data subjects. A standard list is provided and this must be used. It should be noted that within this list is all the 'sensitive' personal data classes. Most researchers and research suppliers would collect some if not all of these classes and this must be included on the notification form.

RECIPIENTS: These are the individuals to whom the data may be supplied. A standard list is provided and this must be used.

TRANSFER OF DATA: Within the Data Protection Act 1998 there are specific conditions which relate to data transfers outside of the European Economic Area (the EEA is all the countries in the EU plus Iceland, Liechtenstein and Norway). Therefore on the form you need to classify for each purpose whether the data is transferred world wide or only within the EEA.

Remember when you are completing this section that it will need to include not only details relating to your business e.g. research but also the details relating to the running of your organisation such as staff administration.

Once you have submitted details of the purposes you can add further purposes if the activities of your organisation expand during the notification year. This can be done by completing the purpose forms which are available on the ICO website.

Example:

PURPOSE: Research

TYPE OF RESEARCH CARRIED OUT: Customer satisfaction surveys and new product development

DATA SUBJECTS: Customers

*DATA CLASSES: Personal details
Financial details
Racial or ethnic origin
Political opinions
Religious or other beliefs of a similar nature*

*RECIPIENTS: Employees and agents of the data controller
Other companies in the same group as the data controller
Data processors*

TRANSFER OF PERSONAL DATA: None outside the EEA

PART 2

Trading name - If trading under a different name from the formal legal title. This is for data subjects who may want to obtain details of the information held by you but are unaware of your organisation's full title.

Representative details – This is for data controllers who are not established in the UK or the EEA but are using equipment for data processing in the UK e.g. overseas market research organisations which have a CATI unit in the UK.

Security statement – A series of questions are asked regarding the measures you have in place to ensure that data is kept secure. These details are not shown on the public register.

Statement of exempt processing – There are a number of activities which are exempt from processing and this section is to make the ICO aware that not all your organisation's activities have been registered.

Voluntary notification – Organisations that are exempt from notification can do so voluntarily. The vast majority of market research suppliers must notify so this would not apply.

If you were registered under the 1984 Act – This is for data controllers who may have had more than one registration under the previous 1984 registration regime. By completing this it will ensure that out of date entries will be removed.

Fees – Payment options for the £35 notification fee.

Declaration – This must be signed and dated.

Appendix 3

DATA COLLECTION PROJECTS – RESEARCH AND NON-RESEARCH

The rapid rise in the number of client organisations who hold databases containing details of their customers poses further issues within the 1998 Act for those undertaking research. These issues cover:

- Providing feedback to clients where personal data drawn when sampling from a customer database are shown at the interview stage to be inaccurate or out-of-date;
- Enabling individual complaints or dissatisfactions about customer service raised by respondents during an interview to be fed back to clients at the respondent's request;
- Enabling clients to ensure that their customers are not "over-researched";
- Providing information back to clients that can be used to update data items other than personal details.

The following examples outline what can and cannot be considered to be a research project. These examples clarify the types and extent of feedback which can or cannot be undertaken or described as confidential market research as covered by the MRS Code of Conduct.

It is quite possible that a project may fit under more than one of these examples, depending on the source of the sample and the need to provide feedback of different types. Non-research projects will not meet these requirements, due to some or all of the data being used for other than research purposes.

Research

Example 1: This example covers "Classic" confidential research with no feedback of any personal data unless to others involved in that specific project, provided they are already or have agreed to be bound by the MRS Code of Conduct and treat the data as for research purposes only. This would enable non-research specialists involved in a project to have access to individual respondent data.

An architect is part of the research team conducting research into a housing project. The architect would need access to the raw data to aid in the analysis and interpretation. The architect would need to agree to the Code and other relevant legal issues (such as the Data Protection Act 1998) before they could be granted access to the data. The final research report will only report the data on an aggregate basis.

Example 2: This applies to research projects using samples drawn from client customer databases or other third party owned lists. In order to meet the fourth Principle in the 1998 Act agencies should notify the client of instances where the individual is either “no longer at this address” (but not of any new address) or has died.

A charity client supplied a list of lapsed donors to a research agency. The charity wished to know why the individuals no longer contribute to the charity. As the charity had not had recent contact with many of the individuals the list contained a large number of ‘gone aways’ and individuals who have died. During the research project the interviewers marked on the database details of those who had died and those that had moved. The research agency passed these details to the charity to update their database; the agency did not supply any new address details for the gone aways.

Example 3: This also applies to the use of client owned customer databases for sampling. The researcher provides back to the client the names, or list of identification numbers, of all those contacted solely for the purpose of setting up “do not select for research” (including those who declined to be interviewed on that occasion) markers on the customer database in order to prevent over researching individual customers.

A supermarket supplied a list of loyalty cardholders to a research agency to conduct a customer satisfaction project. A number of individuals stated they did not wish to be contacted by the supermarket for research purposes. The research agency passed the relevant name and address details to the supermarket to update their ‘opt out’ flags on their database. This information was submitted separately from the research results.

Example 4: In this case a respondent, or the client, has requested that the interviewer(s) feed back to the client details of a specific complaint or dissatisfaction for investigation. The key points are firstly that the respondent must have given their consent – to both the principle of this feedback taking place and the content (to ensure that it accurately describes the details); secondly that the only details provided to the client are the respondents’ contact details plus a description of the complaint, and thirdly that the client can **only** use that information to deal with the issue raised and for no other purpose.

A car manufacturer supplied a list of recent car buyers to a research agency to conduct a research project. During the research a number of individuals expressed extreme dissatisfaction with their new cars as a number of features were not working. When these issues arose the interviewers asked the respondents for their consent to pass the details to the manufacturer to enable them to resolve the problems. If the respondents consented the details of the problems together with the name and address of the relevant individuals were passed to the car manufacturer. The complaint information was submitted separately from the research results.

Example 5: In this case the client (probably the market research department) receives the results from the project at an individual respondent level but with the condition that the data at this personal level are only used for research purposes (as defined in the 1998 Act, see above, and the MRS Code). This responsibility must be part of the project contract between research supplier and client. For projects where the research data is collected in the name of the research supplier and not the client, consent to pass the data to the client must be gained from the respondent before it can be released. An example would be videotapes from group discussions.

A telecom operator supplied a list of lapsed subscribers to a research agency to conduct a research project. The research department of the telecom client was keen to know the individual views of each of the sample and wished for the attributable comments to be passed to them with the aim to build a detailed research model. The research agency conducted the interviews on the basis that the attributable comments would be passed to the telecom operator for research purposes. Of the sample that responded 20% did not want their responses attributed to them. The research agency passed the attributable research results for the remaining 80% to the telecom operator having gained agreement from the client that the data will only be used for research purposes.

Non –Research projects

This covers all projects where some or all of the data will be used by the client at a personal level for purposes in addition to or instead of those defined in the 1998 Act and the MRS Code as confidential research. These projects **must** conform to the *MRS Regulations for Using Research Techniques for Non-Research Purposes*.

A pharmaceutical company supplied a list of doctors to a qualitative agency to conduct some group discussions. In addition to the research the pharmaceutical company wants to be able to use the recordings from the group discussions for a salesman training conference to be held after the research. The agency briefed a qualitative recruiter to recruit the doctors highlighting the purposes of the recruitment (research and to produce training materials) and that the group discussions will be recorded with the intention of passing the details to the pharmaceutical organisation. At the group discussion the moderator reiterated the purposes, gains the consent of the respondents to the recording and to pass the recorded data to the pharmaceutical agency for research and training purposes. The research agency passed the tapes of the group discussions to the client having gained written agreement from them that the data will only be used for the two specified purposes.

A key difference between Research and Non-Research projects is whether the data from the project is used to understand and predict rather than take direct action directed at the individuals contacted.

Within all the above examples, client organisations have the responsibility as data controllers under the 1998 Act to ensure that any data at a personal level passed back from a research supplier is used solely for the purpose(s) for which the respondent gave their informed consent. Research suppliers also need to ensure that their clients are conforming to the 1998 Act in respect of personal data passed to a research supplier to be used in a project (e.g. as a sampling frame). These responsibilities should be reflected in contractual relationships between clients and research suppliers.

Appendix 4

CLIENT ACTION PLAN (INCLUDING CONTRACT CHECKLIST)

The following provides a framework, or checklist, of key points to include within a client market research department data protection strategy:

- Read the advice and guidance available on the MRS (www.mrs.org.uk) web-site. This site is regularly updated on data protection issues. Use MRS Codeline to resolve any outstanding queries;
- Identify the person responsible for covering data protection issues within the organisation and check that the data protection policy covers market research related issues. Ensure that any Notification covering any lists or databases that might be used for sampling purposes includes Market Research as a purpose. Check whether any 'opt-out' statements potentially restrict access to any customer records.

When reviewing a data protection policy check that the following information is covered:

- **The identity of the data controller:** the full legal title should always be provided. In cases where a trading name may be more familiar to the public than a legal title, both names should be provided. It is important that the same name as appears on the Information Commissioner's notification register is stated;
- **The intended purposes:** the purposes must be described as fully as possible. Check that it sufficiently covers all market research and non research purpose activities;
- **Opt outs:** legally market and social research does not need to be included as an opt out but a data controller may want to include this;
- **Other information:** any non-obvious uses and data processing should also be included.

The BSI *Guide to the practical implementation of the Data Protection 1998* is a useful starting point in developing privacy policies and fair processing notices.

- If relevant, ensure that the *MRS Regulations for Using Research Techniques for Non-Research Purposes* are applied;
- Write a data protection policy covering the market research department's activities for staff training and distribute/discuss with internal clients. Ensure this covers areas such as

attending group discussions as observers, use of customer databases, feedback from projects (including the distinction between research and other purposes, database screening and cleansing, other feedback as described in the new Categories of data collection). Ensure that methodologies such as Mystery Shopping, Observation etc are covered, plus non research purpose projects – if relevant. Annually review the policy;

- Ensure contracts with agencies, data processors, fieldwork companies etc. adequately cover data protection issues, including identifying data controller responsibilities. Audit the data protection measures within third parties if necessary;
- The key points that need to be covered in contracts with agencies and other processors used in research projects are as follows:
 - Use of data – restricting use to those specified in either party’s data protection notification and notified to the data subject at the time of data collection. In addition it may be appropriate to restrict the use of the data to the data controller’s purposes;
 - Destruction of data – detailing how the data should be handled once the contract has been completed or comes to an end;
 - Assistance with compliance – additional paragraphs may be added where data processors and data controllers provide appropriate assistance to meet each other’s data protection responsibilities (e.g. subject access requests, complaints, alleged breaches of the Act);
 - Restriction on transfer of data – data can only be transferred outside of the EEA (which is the EU plus Liechtenstein, Norway and Iceland) where the receiver of the data has adequate data protection measures in place (see paragraph 1.9 for more detail) or where the respondent/data subject has consented to the transfer;
 - Liability – this ensures that if a breach of the Act occurs in the completion of the contract a claim can be made for any loss incurred;
 - Insurance cover – both parties should take out appropriate insurance to meet the liability for breach of contract;
 - Security provisions - to ensure, that all hard copy and electronic address lists provided by the client are stored securely; destroyed; shredded; or returned to the client;

- Restrictions on the subsequent use of the data – e.g. the information supplied or collected during a project must not be used for future projects for other clients (i.e. to build respondent recruitment lists/databases);
- Ensure that any transfers of personal data controlled by the company: between associated companies; to other companies/organisations; within Europe; outside the EEA; are compliant with the EU Directive. This may require seeking advice on the differences across the EEA in terms of national laws, and identifying those countries that the European authorities consider have adequate data protection legislation (see the Information Commissioner’s web-site www.ico.gov.uk).

This list is not exhaustive and clients should refer to their own legal advisors for more information.

Appendix 5

DATA PROTECTION SCENARIOS

All the organizations, individuals and cases referred to in the following scenarios are fictitious

1. WEST BRACKENSHIRE DISTRICT COUNCIL

1.1 Scenario

West Brackenshire District Council has briefed Research UK to undertake a major telephone based satisfaction survey amongst local residents about the public services they provide within the District. The research will cover identified users of specific services, and general attitudes towards other services where users as such cannot be easily identified. WBDC will provide files from their residents' lists – these will be a mixture of individuals at private and business addresses.

The council has indicated their desire to re-interview certain types of respondents, but wants to leave the definition of these until after they have seen the results of the research.

Research UK has call centres in several places across the UK, but decides that all interviewing will take place from the one located in Milton Keynes. As this is only about thirty miles away from the council offices, some of the managers have asked if it would be possible for them to come over to the call centre and listen in to some of the interviews as they take place.

Once interviewing starts, interviewers quickly discover that the lists seem to contain errors. Some residents are apparently no longer living at the address provided; some residents claim not to have used the service identified in the lists – and have asked the interviewers to ensure the council amends their files; some customers refuse to co-operate in the survey and say that the council has broken the data protection law by supplying their details to Research UK. Also, interviewers have encountered several dissatisfied residents who are asking interviewers to pass back to the council details of complaints that they claim have not been resolved.

Research UK calls the client to discuss these issues. The council decide to call a meeting with the agency to discuss the problems and asks them to collate details of each case to discuss in the meeting, after which WBDC intend to resolve them individually through the relevant departments. The council is also now asking for a data file containing the survey findings at individual respondent level.

1.2 Data protection issues

The data protection issues within this scenario are as follows.

This contains a wide variety of DP issues, and is complex due to the number of parties involved. Key points to consider are:

- There needs to be a detailed contract between the council and the agency covering the use of their data including data controller responsibilities, plus destruction & return of samples;
- If re-interviews are likely, then this needs to be built into the first interview. It would be better to ask all respondents;
- Listening to interviews needs to be for quality control purposes only. Conversations should not be recorded in any way unless respondents are advised and have consented. All this should be included in the contract;
- It is likely that Research UK will become a data controller for the personalised survey dataset. Overall, there will be joint data controller responsibilities for this project between client and agency;
- Whether WBDC has Notified market research as a purpose;
- If asked, interviewers must provide respondents with the source of the contact details (i.e. the name of the council) at some point in the interview if a client provides the sample;
- Feedback on errors must be limited to 'gone away' information **only**, and, this must not include any new addresses. WBDC must not use this feedback to create a list of addresses for properties where residents no longer reside to use for other purposes. WBDC is the data controller and is responsible for keeping their databases up to date and error free, and this applies to **any** incorrect data items (e.g. incorrect information about service usage). The agency can indicate that there appear to be these other types of errors, but not the individual cases concerned;
- Complaints can be fed back as described in Category 4 – but WBDC must not use this information for any purpose other than resolving the complaints. The client needs to provide a contact point that will deal with these issues;

- The introduction to the interview needs to make it clear that this is a research project and that any information provided to the client at a personalized level will only be used for market research purposes only;
- Those at the meeting must have agreed in advance not to use any personal information for any purpose that conflicts with the assurances given to respondents and must be in keeping with the 1998 Act and the MRS Code of Conduct. Categories 1, 2, 4.

2. EASTERN UNION BANK

2.1 Scenario

The Eastern Union Bank (EUB) has briefed Qualitative MR (QMR) to undertake a programme of group discussions about a proposed Internet banking service. QMR want to commission a fieldwork company to recruit respondents for the groups and hold the groups in centralized viewing facilities. The groups will be recruited from customer lists provided by Eastern Union Bank – these will contain private plus SME customers. EUB do not have a research department and the customer is one of the marketing team, who has indicated that those working on the project will attend the groups, and that they would also expect to have tapes of the groups to use within the bank. QMR have never worked with EUB before. EUB have specifically requested QMR not to identify the client.

2.2 Data protection issues

This is a typical qualitative project scenario. Key points are:

- Advising respondents about any recording of the proceedings when recruiting, and about the presence of observers;
- Bank customers may have been asked to opt in or out of activities such as marketing under the banking code of practice. Whilst there is no requirement to screen out these customers (apart from Non research purpose projects), in certain types of research it might be beneficial in terms of customer goodwill to screen out such customers;
- Recruiters must be clearly briefed about returning/destroying sample data, and about not misusing the information for other purposes (list building);
- The name of the client company must be disclosed at some point in the research process (recruitment or group discussion) if respondents request the source of contact details. It is also good practice if the observers are introduced to the group at some point in the session;

- Research suppliers should produce a guideline for those observing group discussions as best practice. This should include data protection issues, such as advising them that information they see or hear identifying individuals and their behaviour, attitudes, etc. is personal data covered by the 1998 Act and should be used for research purposes only;
- Wherever possible, clients' requests to have copies of/extracts from video/audio tapes should be resisted. If tapes are supplied then it is preferable if they are de-personalised – in any event, the client must understand (contractual paragraph) that they are provided solely for market research purposes. Usage in any other way (e.g. training sessions, sales conferences etc) would break the law (unless a Non research purpose project). Transcripts should also be de-personalised;
- Particular care is needed in B2B qualitative research, as it is more likely that respondents can be recognized (perhaps by their opinions, voice etc) by client people when observing groups, viewing tapes or reading transcripts.
- Although the respondents are from the business sector their data would not be exempt from data protection legislation, as it is still personal data.