

# APPROXIMATING SOCIAL GRADE ON THE 2011 CENSUS

How and Why?

Helen Lambert 6th Nov 2013



#### Outline



Why is Social Grade important in research?

Developing the model for Census 2011

Comparing with other sources

2011 Census example data

What Social Grade approximation data is available to use on the Census 2011?

Why is Social Grade important in research?

### Why is Social Grade important in research?



Common Currency within Market research

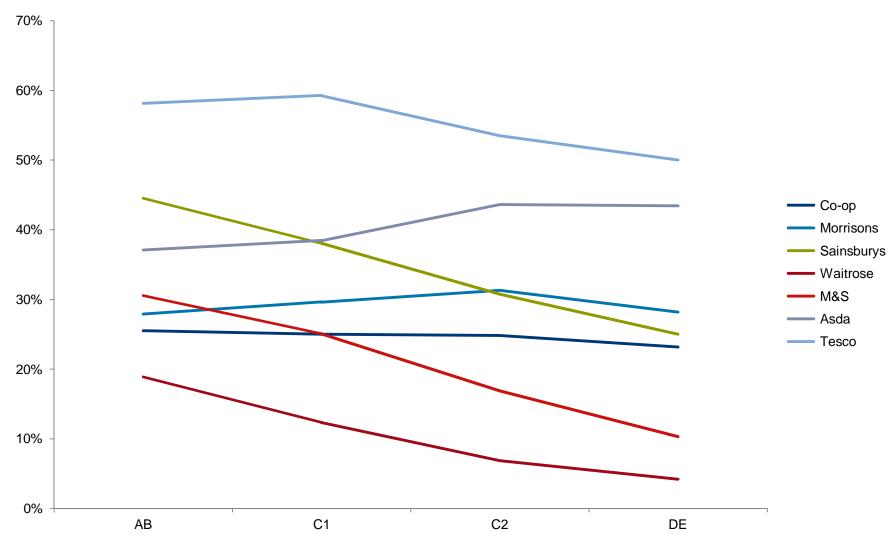
Depending on the arena of commercial or social research, it differentiates on a range of attributes from consumption as well as attitudes.

Need it as a standard currency for sample control and weighting in market research

Need to be able to profile geographic areas and niche audiences to make the census data relevant to Market Research

## Percentage of regular shoppers at various supermarkets by Social Grade of HRP

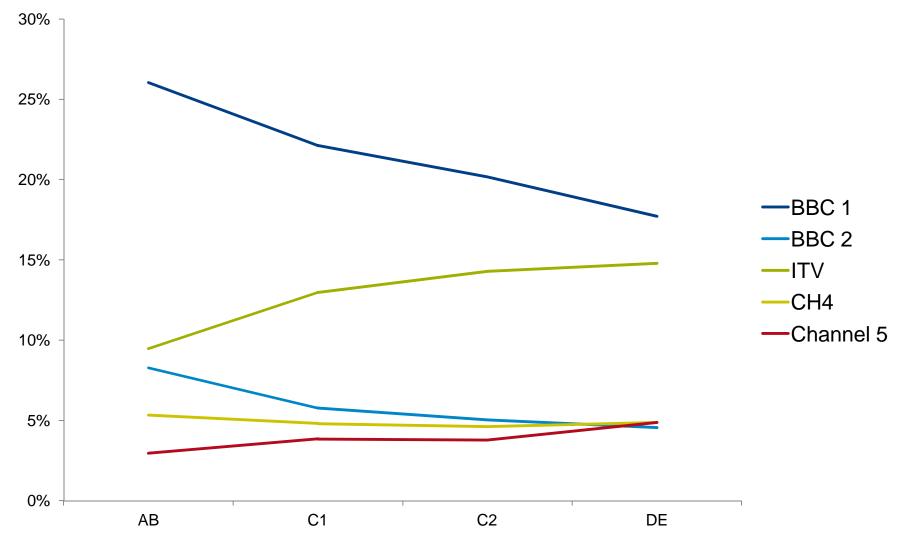




Source: Financial Research Survey June 2013

## Time spent watching 5 'terrestrial' channels, by Social Grade

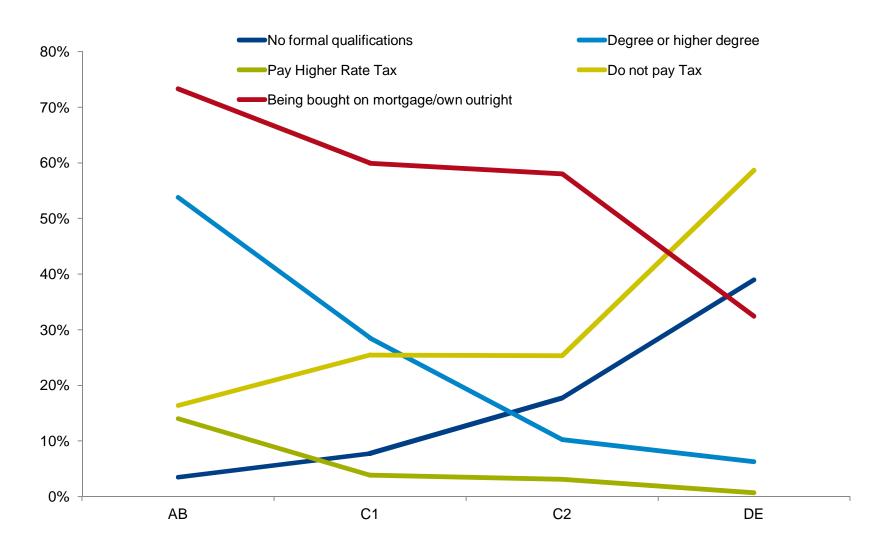




Source: BARB, 2013 – Average number of minutes watching each of 5 channels as a proportion of time spent watching any of 5 terrestrial channels

## GFK

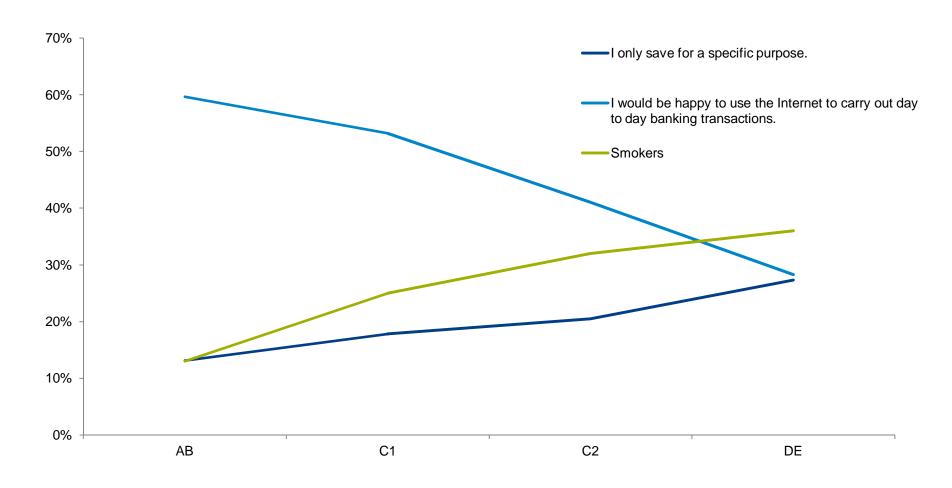
### Wealth and education



Source: Financial Research Survey June 2013



#### Differentiates on attitudes & behaviours



Sources: Financial Research Survey ,June 2013, % Smokers - Lifecourse Tracker survey Wave 2, Oct 13 <a href="https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/251802/Lifecourse\_Tracker\_survey\_Wave\_2\_Report\_final.pdf">https://www.gov.uk/government/uploads/system/uploads/attachment\_data/file/251802/Lifecourse\_Tracker\_survey\_Wave\_2\_Report\_final.pdf</a>

### Developing the model for Census 2011

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**NRS** Data

• Q4 2010 - Q1 2011

Modelling pool

• Social Grade information recorded for individual for CIE and all those who were working

Common Questions

• Employment Status, Working status, Tenure, Qualifications, SOC 2010

2001 model

• Key question missing (size of establishment) meant that 2001 model did not apply

Create new 2011 approach  Developed Decision Tree models to allocate respondents based on the common questions

### Accuracy of model



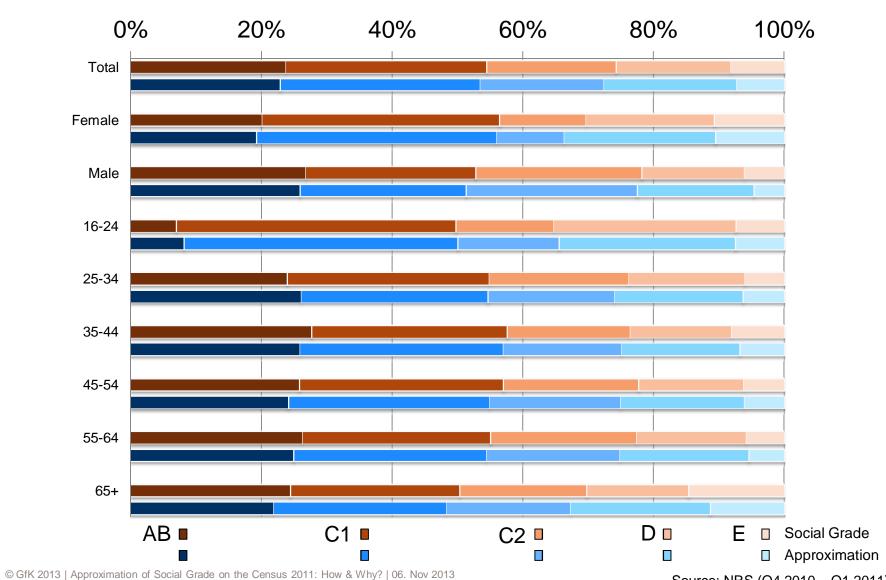
## Percentage of Actual Social Grade of respondent correctly predicted by model

	Social Grade in NRS					
Predicted Social Grade	АВ	C1	C2	D	Е	DE
AB	77%	12%)	3%	1%	2%	1%
C1	19%	74%	9%	5 %	9%	6%
C2	2%	7%	66%	14%	7%	11%
D	1%	5%	19%	75%	17%	53%
E	1%	2%	3%	6 %	66%	29%
DE	2%	7%	21%	81%	83%	82%
Total	100%	100%	100%	100%	100%	100%

Source: NRS (Q4 2010 - Q1 2011)



### Comparing the profiles

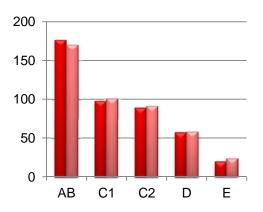


Source: NRS (Q4 2010 – Q1 2011)<sup>12</sup>

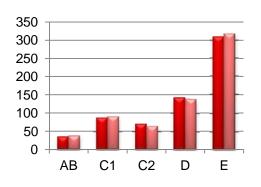
## Comparing discrimination - indices between actual and modelled Social Grade



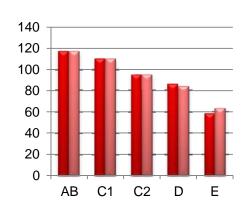
#### Average income



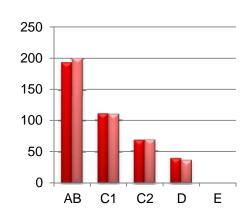
Number of cars - none



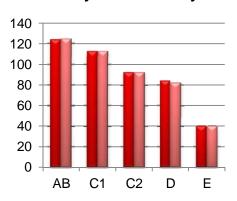
Accessed the internet



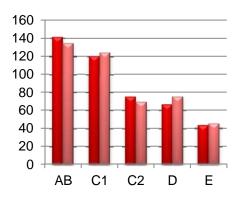
Taken out a mortgage



Holidays in last 3 years



Has store card



■Social Grade



### Comparing with other Sources





Census: Higher Allocations to D instead of E

Retired

Unemployed

Census: Slightly Lower allocation into AB in favour of C1

Most noticeable in 65+

Most likely due to the allocation based on previous occupation

## Comparing with Census 2001 – Limited Trend analysis at present



Census 2011 is published so far based on counts for Household Reference Persons aged 16 – 64

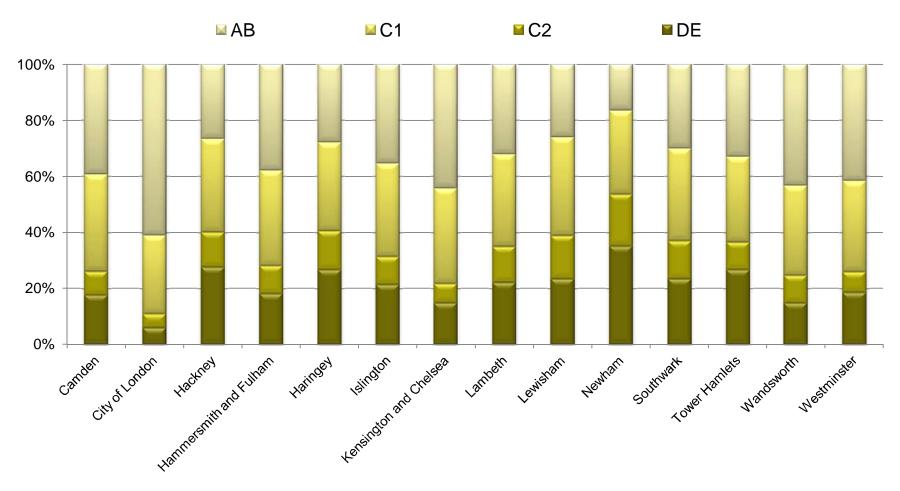
2001 census based on ASG of HRP for Any age and applied to all persons

Looking to release for All persons for 2011, but still work in progress

### Examples from the 2011 Census

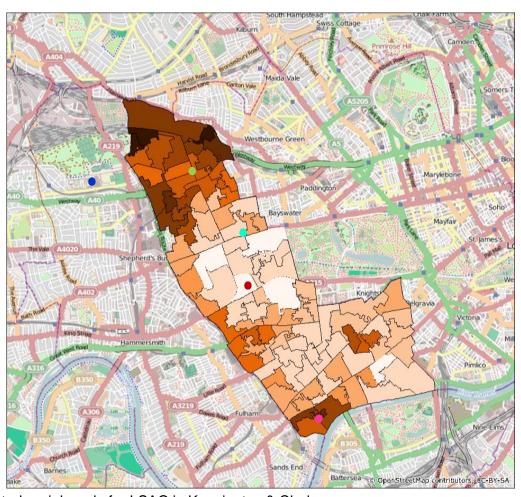
## Example Results – Approximated Social Grade for Inner London Boroughs





2011 Census: Approximated social grade for local authorities in England and Wales
Base: All household reference persons aged 16 to 64 in households
Source: Office for National Statistics

## % AB within Lower Super Output Area – Kensington & Chelsea





**Notting Hill** 

2011 Census: Approximated social grade for LSAO in Kensington & Chelsea Base: All household reference persons aged 16 to 64 in households

Source: Office for National Statistics

GfK 2013 | Approximation of Social Grade on the Census 2011: How & Why? | 06. Nov 2013

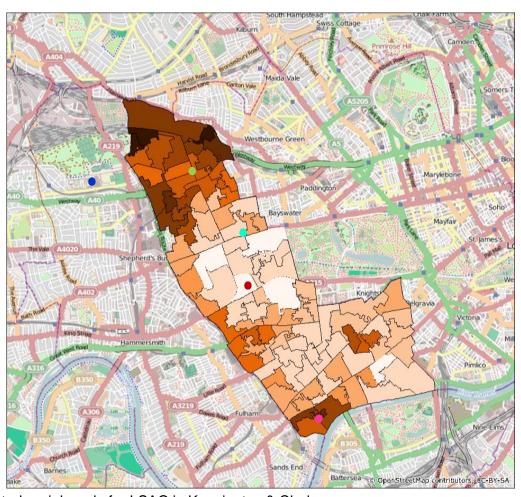
## GFK

### Essex Villas (average House price £7.5m)



Source: House price data: Zoopla, Oct 2013, Image: Google maps

## % AB within Lower Super Output Area – Kensington & Chelsea





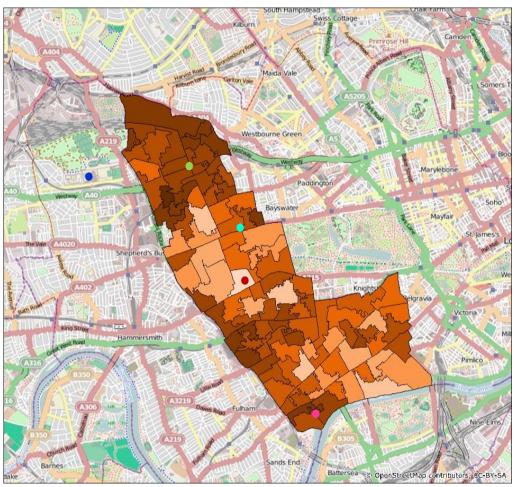
**Notting Hill** 

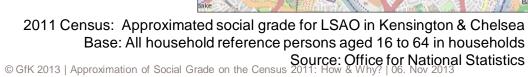
2011 Census: Approximated social grade for LSAO in Kensington & Chelsea Base: All household reference persons aged 16 to 64 in households

Source: Office for National Statistics

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## Average number of cars per household - within Lower Super Output Area – Kensington & Chelsea







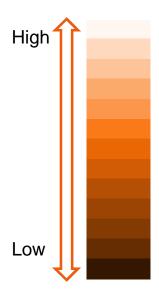
Notting Hill Tube

Ladbroke Grove Tube

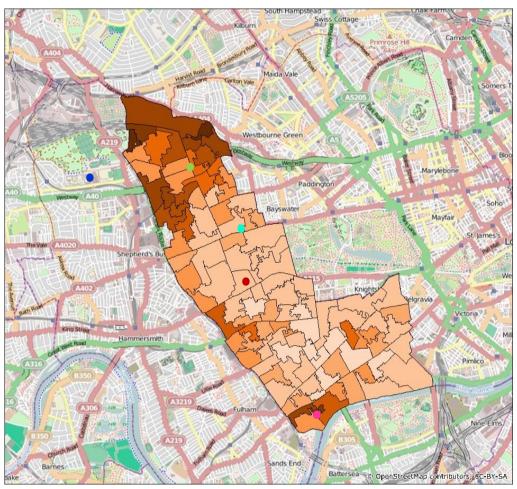
Wormwood scrubs

World's end estate (400K)

Essex Villas (£7.5m)



## % DE - within Lower Super Output Area – Kensington & Chelsea





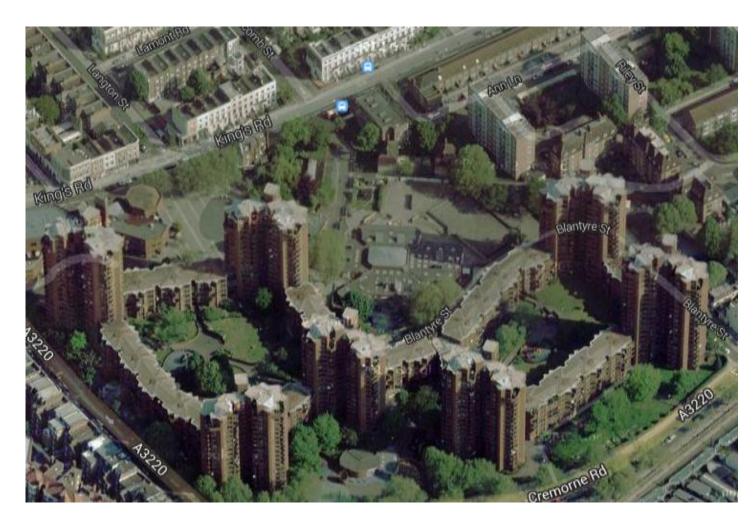
2011 Census: Approximated social grade for LSAO in Kensington & Chelsea Base: All household reference persons aged 16 to 64 in households

Source: Office for National Statistics

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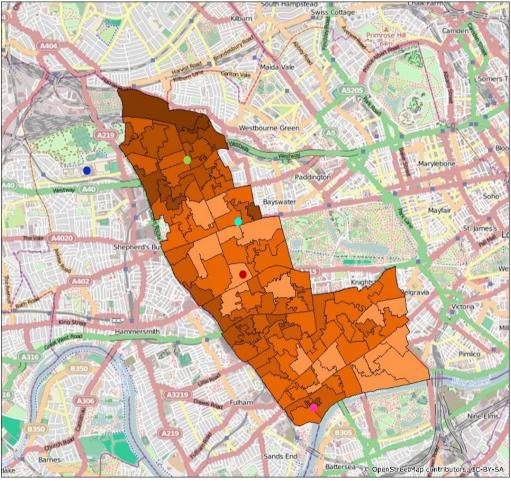


### World's end estate (average house price £400K)



Source: House price data: Zoopla, Oct 2013, Image: Google maps

### Average number of persons per room per household - within Lower Super Output Area – Kensington & Chelsea



2011 Census: Approximated social grade for LSAO in Kensington & Chelsea Base: All household reference persons aged 16 to 64 in households

Source: Office for National Statistics

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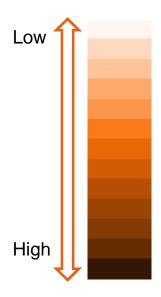
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### More information and other potential uses of ASG from Census 2011



https://www.mrs.org.uk/cgg/social\_grade

http://www.nomisweb.co.uk/census/2011

http://www.ons.gov.uk/ons/publications/re-reference-tables.html?edition=tcm%3A77-301985

http://www.nomisweb.co.uk/census/2011/bulk/r2\_2

#### **Potential Uses:**

Geo-demographic Analysis

**Targeting Local Markets** 

Sample Design & Execution for Survey research

Link to Customer databases or Survey research